



SA WINE INDUSTRY 2023 STATISTICS NR 48

**South African Wine Industry Statistics
is published annually during May**

This booklet and lots of other information also available on our website
www.sawis.co.za

Contact person:

Bonita Floris-Samuels 0836058353

E-mail: floris@sawis.co.za

NB: To understand the statistics contained herein, it is important to first read the definitions on page 3.

INDEX

1	DEFINITIONS	3
2	EXTENT OF THE SOUTH AFRICAN WINE INDUSTRY	4
2.1	EXTENT OF THE TOTAL WINE INDUSTRY	4
2.2	EXTENT OF THE WINE INDUSTRY	5
3	WINE INDUSTRY STRUCTURE	6
4	WINE CELLARS PER REGION	7
5	AREA UNDER VINES	8
5.1	VINE TYPES	8
5.2	GEOGRAPHIC DISTRIBUTION OF SOUTH AFRICAN WINE GRAPE HECTARES PER WINE REGION	8
5.3	TOTAL HECTARES WINE GRAPE VINEYARDS PLANTED AND UPROOTED	9
5.4	WINE GRAPE VINEYARDS PLANTED PER WINE REGION	10
5.5	WINE GRAPE VINEYARDS UPROOTED PER WINE REGION	10
5.6	DISTRIBUTION OF WINE GRAPE CULTIVARS - AS % OF TOTAL AREA	11
5.7	DISTRIBUTION OF WINE GRAPE CULTIVARS PER YEAR - HECTARES	12
5.8	WINE GRAPE CULTIVARS PER WINE AREA - HECTARES	12
5.9	AGE OF VINES PER WINE REGION - HECTARES	13
5.10	AGE OF VINES PER WINE REGION - %	13
6	PRODUCTION AND UTILISATION OF CROP	14
6.1	TOTAL PRODUCTION	14
6.2	DISTRIBUTION OF PRODUCTION BETWEEN RED AND WHITE	14
6.3	CULTIVARS UTILISED FOR WINE MAKING PURPOSES	15
6.4	GRAPE PRODUCTION FOR WINE MAKING PURPOSES PER CULTIVAR	16
6.5	CERTIFIED WINE	17
6.6	CERTIFIED WINE PER PRODUCER GROUP	18
7	PRODUCERS' SALES, INCOME AND PRICES	19
7.1	PRODUCERS' SALES AND INCOME	19
7.2	PARTICULARS OF PACKAGED WINE SOLD ON THE DOMESTIC MARKET	20
7.2.1	TYPE OF CONTAINERS (STILL WINE ONLY)	20
7.2.2	WINE SOLD PER CULTIVAR / TYPE	21
8	EXPORTS	22
8.1	TOTAL QUANTITY OF WINE EXPORTED	22
8.2	TYPES OF WINE EXPORTED	22
8.3	PACKAGED AND BULK WINE EXPORTS PER COUNTRY	23
8.4	PACKAGED WINE EXPORTS PER COUNTRY	23
8.5	BULK WINE EXPORTS PER COUNTRY	23
8.6	WINE EXPORTED IN CONTAINERS	24
9	IMPORTS	25
9.1	IMPORTS TO SOUTH AFRICA - TOTAL	25
9.2	IMPORTS TO SOUTH AFRICA - PACKAGED AND BULK	25
10	LIQUOR CONSUMPTION IN SOUTH AFRICA	26
10.1	TOTAL	26
10.2	SPIRITS	26
10.3	STILL WINE	27
10.4a	PER ADULT CONSUMPTION IN SOUTH AFRICA	28
10.4b	PER CAPITA CONSUMPTION IN SOUTH AFRICA	28
10.5	MARKET SHARE FOR ALCOHOLIC BEVERAGES	29
11	TAXES	30
11.1	EXCISE DUTY	30
11.2	VALUE ADDED TAX (VAT)	30
11.3	ESTIMATED STATE REVENUE FROM WINE PRODUCTS	31
11.4	STATE REVENUE FROM WINE PRODUCTS VERSUS PRODUCERS' INCOME	31
12	INTERNATIONAL COMPARISONS	32
12.1	AREA UNDER VINES AND WINE PRODUCTION - 2023 (SELECTED COUNTRIES)	32
12.2	GLOBAL AREA UNDER VINES, PRODUCTION AND CONSUMPTION	32
12.3	PER CAPITA CONSUMPTION	32

1 DEFINITIONS

The **wine industry** in South African context is much wider than signified by the ordinary meaning of the word “wine”. Brandy and its building blocks (wine for brandy and distilling wine) have always formed a significant part of South Africa’s wine industry. In recent years grape juice and grape juice concentrate for use in non-alcoholic beverages, and not just for the sweetening of wine, are also part thereof. The South African wine industry thus encompasses wine (still, fortified and sparkling), wine for brandy, distilling wine, brandy and other spirits distilled from distilling wine, and grape juice and grape juice concentrate for use in wine and non-alcoholic products.

Unless otherwise indicated, the following definitions apply in this publication:

Wine includes all the products below.

Still wine is non-fortified and non-sparkling wine, including perlé wine which is wine carbonated to the extent that the pressure in the container in which it is sold is between 75 and 300 kPa. It also includes any grape juice or must and grape juice or must concentrate used in the sweetening of such still wine.

Fortified wine is non-sparkling wine which has been fortified with wine spirit. It includes the volume of wine spirit used in the fortification process.

Sparkling wine is wine carbonated (either by fermentation or by impregnation with carbon dioxide) to the extent that the pressure in the container in which it is sold is more than 300 kPa. It includes any grape juice or must and grape juice or must concentrate used in the sweetening of such sparkling wine.

Wine for brandy is wine specially prepared for double distillation in a pot still and then, as distillate, matured for a period of at least three years in oak casks with a capacity of not more than 340 litres.

Distilling wine is wine specially prepared for distillation to spirits intended for use in brandy or other spirits, for fortification of wine or for industrial purposes.

Grape juice concentrate and grape juice refers to unfermented, undiluted or concentrated juice from grapes destined for use in non-alcoholic products such as fruit juices.

A **producer cellar** is a role player/entity where grapes are received and processed on behalf of a group of wine grape producers, its members, into wine grape products and the marketing thereof as packaged or bulk.

A **private wine cellar** is a role player/entity belonging to an individual or group where grapes are received and processed into wine grape products and the marketing thereof as packaged or bulk.

A **producing wholesaler** is a role player/entity that buys wine in bulk and packaged format from wineries and / or other retailers, but also buys grapes for own production. (Such an entity does not necessarily have its own premises)

A **wholesaler** is a role player/entity that mainly buys wine in bulk, for reselling purposes, whether in bulk or packaged format.

A **wine producer** is a role player/entity that processes grapes, whether his own or purchased (i.e. does not own his own farm), on his own premises. If a role player process grapes on another role player's premises, separate registration is not required. This is in line with SARS legislation.

A **wine estate** is the same as a wine producer, with the difference that his own farm must be demarcated as an estate. The cellar and the farm must form a unit. Demarcation is done by the Wine and Spirits Board.

2 EXTENT OF THE SOUTH AFRICAN WINE INDUSTRY

2.1 EXTENT OF THE TOTAL WINE INDUSTRY

GRAPES CRUSHED	2021	2022	2023	2023/2022 TREND
	TONS	TONS	TONS	
White cultivars	953 938	895 022	762 546	85.2
Red cultivars	436 078	421 012	368 006	87.4
Table grapes	69 636	59 903	51 967	86.8
Total	1 459 652	1 375 937	1 182 519	85.9

PRODUCTION	MILLION ℓ	MILLION ℓ	MILLION ℓ	2023/2022 TREND
Wine	911.5	864.7	775.5	89.7
Wine for brandy	35.9	42.9	39.2	91.4
Distilling wine	135.2	126.0	116.7	92.6
Grape juice concentrate and grape juice	50.7	34.7	2.4	6.9
Total	1 133.3	1 068.3	933.8	87.4

PRODUCERS' INCOME	MILLION RAND	MILLION RAND	MILLION RAND	2023/2022 TREND
Grapes sold to producing wholesalers	423.2	498.1	425.4	85.4
Wine	5 476.9	6 239.5	6 023.3	96.5
Wine for brandy	188.2	257.4	285.1	110.8
Distilling wine, grape juice concentrate and grape juice	561.0	442.3	375.6	84.9
Total	6 649.3	7 437.3	7 109.4	95.6

DOMESTIC SALES	MILLION ℓ	MILLION ℓ	MILLION ℓ	2023/2022 TREND
Still wine *	378.4	432.1	422.3	97.7
Fortified wine	21.7	27.6	26.4	95.7
Sparkling wine	11.6	15.1	15.0	99.3
Spirits	155.9	165.2	143.7	87.0
RTD's	574.2	661.2	629.0	95.1
Beer	2 867.6	3 189.0	3 460.4	108.5
Total	4 009.4	4 490.2	4 696.8	104.6

* Still wine excludes the grape-based liquor and alcoholic fruit beverage component.

EXPORTS	MILLION ℓ	MILLION ℓ	MILLION ℓ	2023/2022 TREND
Still wine	383.3	364.6	301.8	82.8
Fortified wine	0.2	0.2	0.2	100.0
Sparkling wine	2.3	1.8	1.7	94.4
Cap Classique	2.1	2.0	2.0	100.0
Industrial wine	19.9	17.8	0.8	4.5
Total	407.8	386.4	306.5	79.3

2.2 EXTENT OF THE WINE INDUSTRY

	2021	2022	2023	2023/2022
PRODUCTION	MILLION ℓ			TREND
White wine	599.8	561.2	508.7	90.6
Red wine	311.7	303.5	266.8	87.9
Total	911.5	864.7	775.5	89.7

	2021	2022	2023	2023/2022
DOMESTIC SALES	MILLION ℓ			TREND
Still wine	378.4	432.1	422.3	97.7
Fortified wine	21.7	27.6	26.4	95.7
Sparkling wine	11.6	15.1	15.0	99.3
Total	411.7	474.8	463.7	97.7

	2021	2022	2023	2023/2022
EXPORTS	MILLION ℓ			TREND
Still wine				
White	233.2	223.1	176.6	79.2
Red	121.3	107.8	97.7	90.6
Blanc de Noir / Rosé	28.8	33.6	27.5	81.8
Subtotal	383.3	364.5	301.8	82.8
Sparkling wine	2.3	1.8	1.7	94.4
Cap Classique	2.1	2.0	1.9	95.0
Fortified wine	0.2	0.2	0.2	100.0
Industrial wine	19.9	17.8	0.8	4.5
Grand total	407.8	386.3	306.4	79.3

3 WINE INDUSTRY STRUCTURE IN 2023

NUMBER OF PRIMARY GRAPE PRODUCERS <div style="background-color: #76923c; color: white; padding: 5px; text-align: center;">2 350</div>	PER PRODUCTION CATEGORY	
	TONS	NUMBER OF PRODUCERS
	1 - 100	985
> 100 - 500	766	
> 500 - 1000	281	
> 1000 - 5000	299	
> 5000 - 10000	14	
> 10000	<u>5</u>	
	2 350	
# NUMBER OF WINE CELLARS WHICH CRUSH GRAPES <div style="background-color: #76923c; color: white; padding: 5px; text-align: center;">522</div>	45 PRODUCER CELLARS	
	451 PRIVATE WINE CELLARS	
	<u>26</u> PRODUCING WHOLESALERS	
	522	
NUMBER OF BULK WINE BUYERS <div style="background-color: #76923c; color: white; padding: 5px; text-align: center;">114</div>	114 WHOLESALERS (Including producing wholesalers)	

NUMBER OF WINE CELLARS PER PRODUCTION CATEGORY

CATEGORIES (TONS OF GRAPES CRUSHED - 2023)	NUMBER OF WINE CELLARS			
	TOTAL	PRIVATE WINE CELLARS	PRODUCER CELLARS	PRODUCING WHOLESALERS
1 - 100	218	207	1	10
> 100 - 500	152	147	1	4
> 500 - 1000	40	37	-	3
> 1000 - 5000	65	53	8	4
> 5000 - 10000	14	6	5	3
> 10000	33	1	30	2
Total	522	451	45	26

4 WINE CELLARS PER REGION

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
PRODUCER CELLARS	50	50	49	48	48	48	47	45	45	43	43	45
PRIVATE WINE CELLARS	509	493	485	494	493	472	468	460	457	471	457	451
PRODUCING WHOLESALERS	23	21	25	24	27	26	27	28	27	22	23	26
NUMBER OF WINE CELLARS WHICH CRUSH GRAPES	582	564	559	566	568	546	542	533	529	536	523	522

PRODUCER CELLARS	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Northern Cape	3	3	3	3	3	2	2	2	2	2	2	2
Olifants River	3	3	3	3	3	3	3	3	3	3	3	3
Swartland	2	2	2	1	2	2	2	1	1	1	1	2
Klein Karoo	4	4	4	4	4	4	4	4	4	4	4	4
Paarl	7	7	7	7	6	7	6	7	7	6	6	7
Robertson	10	10	9	9	9	9	9	8	8	7	7	7
Stellenbosch	2	2	2	2	2	2	2	2	2	2	2	2
Worcester	8	8	8	8	8	8	8	8	8	8	8	8
Breedekloof	11	11	11	11	11	11	11	10	10	10	10	10
Cape South Coast												
Cape Town												
TOTAL	50	50	49	48	48	48	47	45	45	43	43	45

PRIVATE WINE CELLARS	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Northern Cape	10	11	10	14	14	11	11	11	11	10	10	9
Olifants River	14	11	12	12	12	13	12	12	11	12	12	11
Swartland	33	31	29	32	31	32	28	29	27	28	27	27
Klein Karoo	25	22	25	23	22	18	19	18	15	15	15	16
Paarl	128	125	119	121	120	111	109	108	113	113	106	110
Robertson	54	55	54	57	43	38	37	36	36	37	36	34
Stellenbosch	178	175	170	169	172	168	168	162	161	165	137	133
Worcester	52	48	49	49	13	13	12	10	10	11	11	9
Breedekloof	15	15	17	17	19	17	17	17	16	19	17	17
Cape South Coast **					47	51	55	57	57	62	62	61
Cape Town											24	24
TOTAL	509	493	485	494	493	472	468	460	457	472	457	451

PRIMARY GRAPE PRODUCERS PER DISTRICT *	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Northern Cape	646	613	598	567	564	523	472	435	420	383	327	259
Olifants River	369	366	382	375	357	362	347	325	320	310	296	287
Swartland	248	228	240	227	216	206	190	195	185	186	186	172
Klein Karoo	246	240	225	217	201	181	171	157	148	143	134	129
Paarl	526	514	502	498	487	466	445	430	419	411	388	380
Robertson	368	344	341	326	310	315	283	278	269	267	254	237
Stellenbosch	342	348	353	342	345	344	339	334	328	318	310	307
Worcester	249	225	224	225	227	203	205	205	199	199	193	184
Breedekloof	225	216	218	225	208	199	197	199	194	188	185	184
Cape South Coast	161	163	163	166	162	162	158	151	149	148	148	148
Cape Town	61	65	69	64	69	69	68	70	63	62	66	63
TOTAL	3 441	3 322	3 315	3 232	3 146	3 030	2 875	2 779	2 694	2 615	2 487	2 350

* only those who produced grapes in a year

** Cape South Coast figures only available from 2010, previously part of Worcester, Robertson and Stellenbosch

*** Cape Town figures only available from 2012, previously part of Stellenbosch

Note: Information Region Cape Town includes Wards Constantia, Durbanville, Hout Bay and Philadelphia

Information Region Paarl includes WO Districts Franschoek/Franschoek Valley and Wellington

Information Region Northern Cape includes WO Geographical Units Limpopo, KZN, Free State and Eastern Cape

5 AREA UNDER VINES

5.1 VINE TYPES

Vine Types	2018 Hectares	2019 Hectares	2020 Hectares	2021 Hectares	2022 Hectares	2023 Hectares
Wine grapes *	93 021	92 067	92 005	90 512	89 384	87 848
Sultana **	6 499	6 370	6 133	5 749	4 729	2 935
Table grapes **	17 519	17 544	18 028	18 175	16 600	13 164
Rootstocks	64	66	70	58	54	57
Currants ***	706	719	806	907	839	649
Total	117 808	116 766	117 041	115 401	111 606	104 652

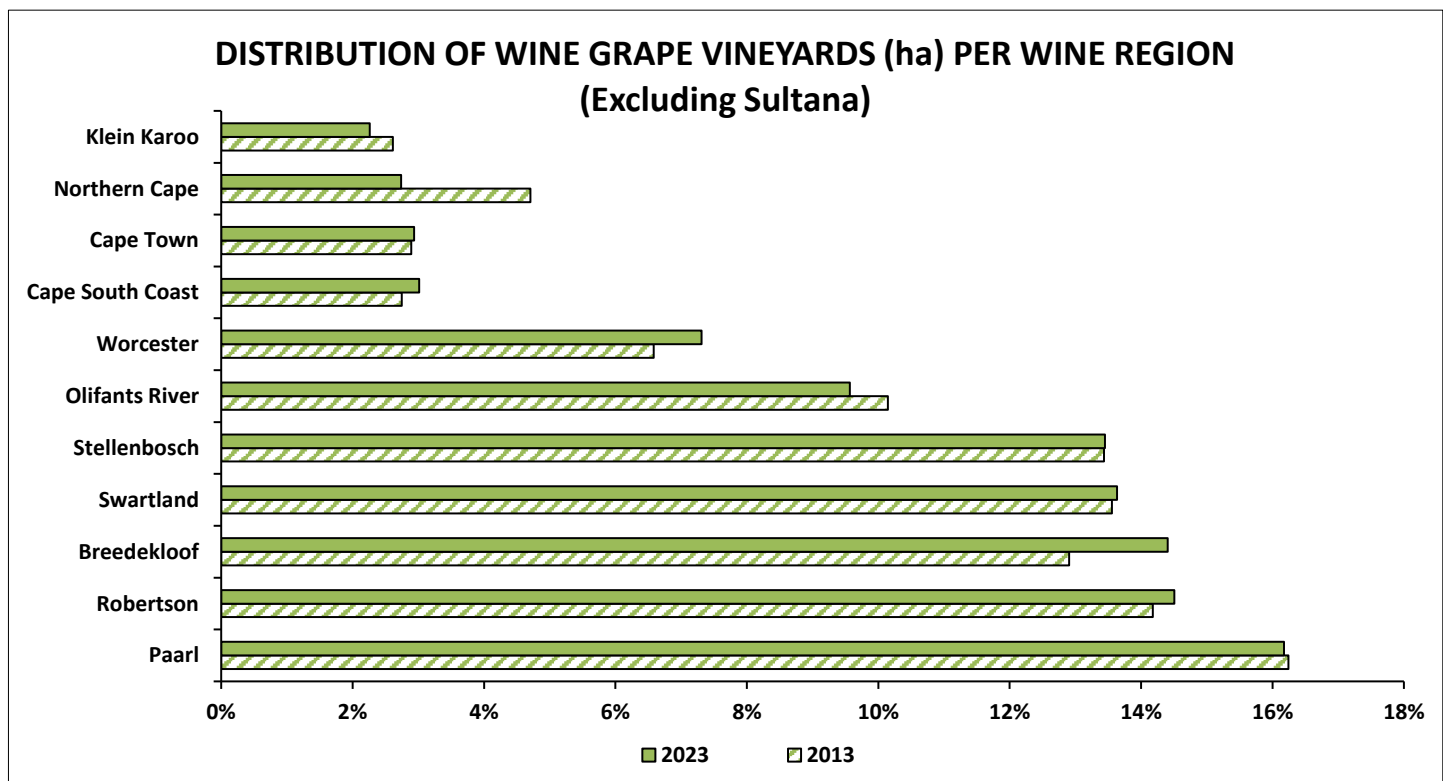
* Includes Muscat d'Alexandrie also used as table grapes and for raisins.

** Only portion of production is utilised for production of wine.

*** For raisins only.

5.2 GEOGRAPHIC DISTRIBUTION OF SOUTH AFRICAN WINE GRAPE HECTARES PER WINE REGION DURING 2023 (Excluding Sultana)

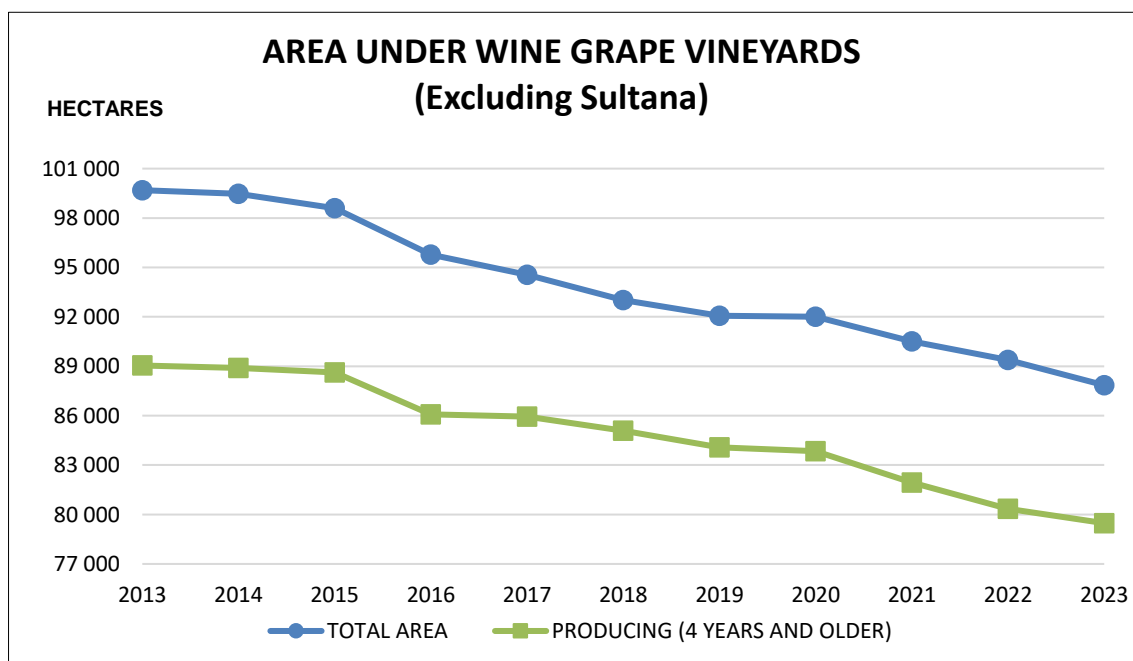
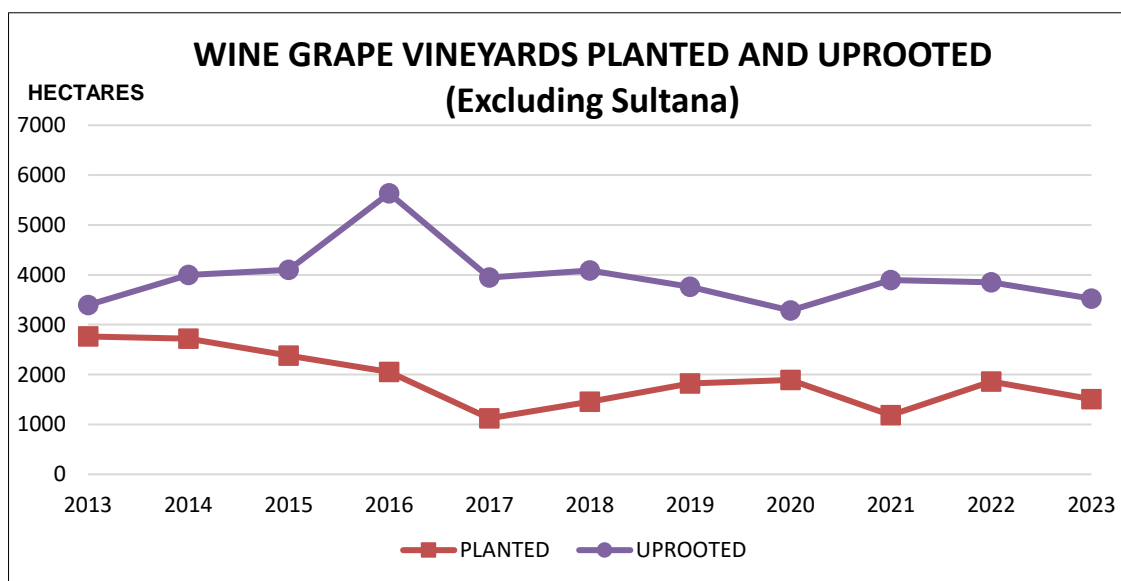
Wine regions	2013 Area hectares	% of total hectares	2023 hectares	% of total hectares
Paarl	16 191	16.24	14 211	16.18
Robertson	14 132	14.18	12 744	14.51
Breedekloof	12 866	12.91	12 654	14.40
Swartland	13 514	13.56	11 977	13.63
Stellenbosch	13 393	13.43	11 815	13.45
Olifants River	10 114	10.15	8 405	9.57
Worcester	6 561	6.58	6 424	7.31
Cape South Coast	2 739	2.75	2 646	3.01
Cape Town	2 883	2.89	2 578	2.93
Northern Cape	4 691	4.71	2 405	2.74
Klein Karoo	2 604	2.61	1 988	2.26
Total	99 689	100.00	87 848	100.00



5.3 TOTAL HECTARES WINE GRAPE VINEYARDS PLANTED AND UPROOTED (Excluding Sultana)

YEAR	HECTARES			
	PLANTED	UPROOTED	* CORRECTIONS	TOTAL STATUS
2013	2 763	3 394	223	99 689
2014	2 718	3 995	1 060	99 472
2015	2 379	4 102	844	98 594
2016	2 053	5 635	763	95 775
2017	1 122	3 944	1 592	94 545
2018	1 456	4 090	1 110	93 021
2019	1 821	3 761	986	92 067
2020	1 892	3 284	1 330	92 005
2021	1 183	3 892	1 215	90 512
2022	1 861	3 851	862	89 384
2023	1 507	3 521	478	87 848

* As a result of re-counting of vines as well as plantings and uprootings of previous years which were not previously taken into account.



5.4 WINE GRAPE VINEYARDS PLANTED PER WINE REGION AS ON 31 DECEMBER 2023

CULTIVAR PLANTED	HECTARES											
	TOTAL	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERTSON	STELLEN-BOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST	CAPE TOWN
Sauvignon blanc	318	-	25	21	6	19	78	1	49	111	2	6
Chardonnay	216	-	5	22	8	46	38	15	28	30	15	8
Chenin blanc	180	-	16	8	11	5	56	9	39	34	2	-
Colombar(d)	65	-	22	1	5	-	24	-	1	12	0	-
Pinot Gris	61	-	-	5	-	4	5	-	8	39	-	-
Muscat D'Alexandrie	18	-	-	-	-	-	-	-	-	18	-	-
Sauvignon gris	16	-	-	-	-	-	-	-	-	15	1	-
Other white cultivars	38	-	5	9	4	2	6	-	-	7	3	3
Total white cultivars	912	0	73	66	34	76	207	25	125	267	23	17
Pinotage	137	-	17	21	1	5	33	6	23	27	-	4
Cabernet Sauvignon	107	-	-	16	-	11	30	18	11	13	-	7
Merlot	107	-	0	20	2	3	21	16	-	40	-	4
Shiraz (Syrah)	85	-	2	14	4	10	30	4	16	6	-	-
Ruby Cabernet	46	-	10	-	-	1	20	-	4	11	-	-
Pinot noir	30	-	2	-	-	9	-	0	3	7	9	-
Durif	19	-	6	6	-	-	1	0	4	1	-	-
Roobernet	17	-	10	5	-	-	-	-	2	-	-	-
Cabernet Franc	10	-	-	-	-	7	-	2	-	-	1	-
Other red cultivars	37	-	5	1	1	14	1	2	4	5	4	-
Total red cultivars	595	0	53	84	8	59	137	49	66	111	14	15
Total white and red	1 507	0	125	150	42	135	343	74	191	378	38	32
Sultana	0	-	-	-	-	-	-	-	-	-	-	-

5.5 WINE GRAPE VINEYARDS UPROOTED PER WINE REGION AS ON 31 DECEMBER 2023

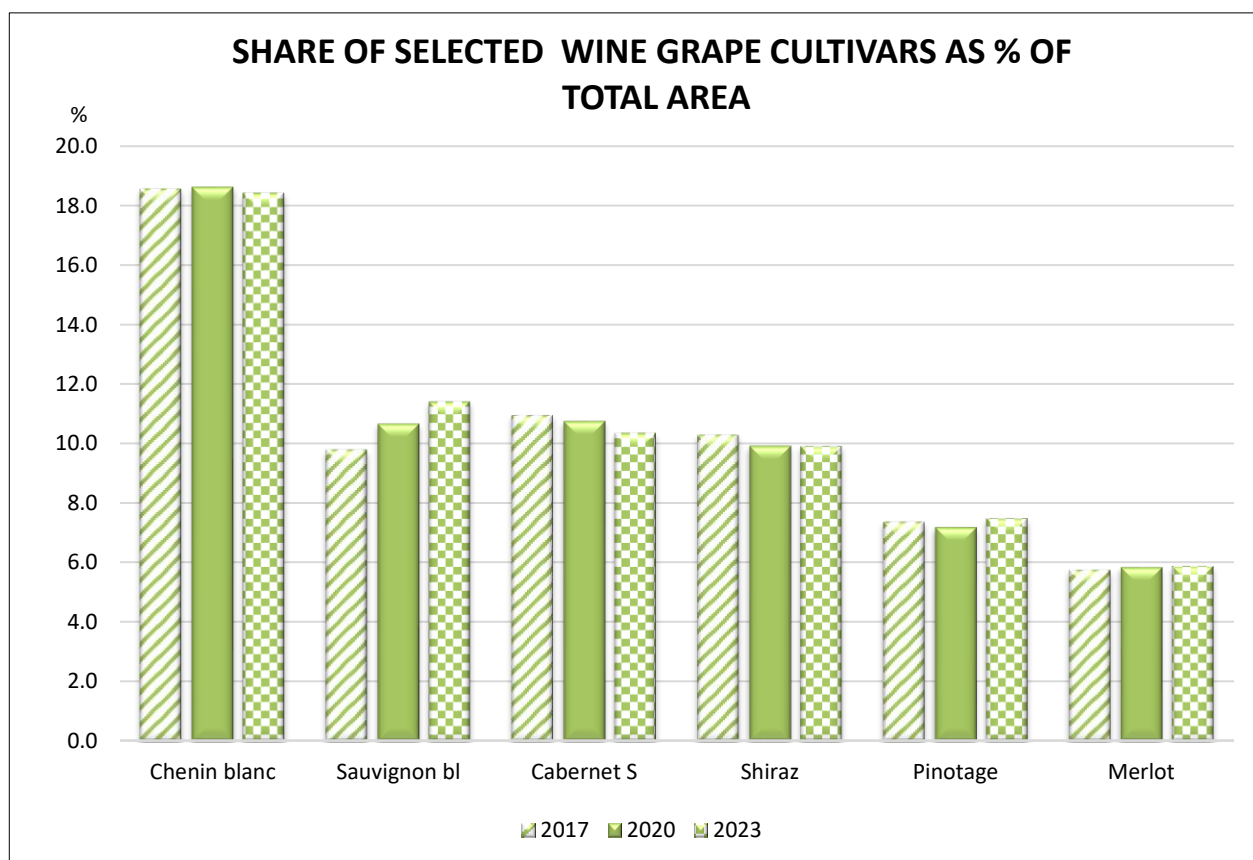
CULTIVAR UPROOTED	HECTARES											
	TOTAL	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERTSON	STELLEN-BOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST	CAPE TOWN
Colombar(d)	563	276	100	2	29	-	89	-	21	46	-	-
Chenin blanc	533	138	51	47	34	29	57	11	62	103	-	-
Sauvignon blanc	305	21	16	65	3	18	69	53	19	19	8	14
Chardonnay	264	1	8	19	3	34	115	27	9	41	1	6
Muscat D'Alexandrie	106	27	18	-	24	-	5	0	4	28	-	-
Muscat blanc	28	3	1	-	1	2	17	-	3	-	-	-
Viognier	28	1	-	3	-	11	2	4	5	-	-	2
Villard Blanc	20	18	-	-	-	-	-	-	-	3	-	-
Sémillon	17	-	-	0	-	0	2	2	-	12	-	-
Pinot Gris	15	-	-	10	-	-	-	-	3	1	0	-
Clairette blanc	10	-	0	-	-	-	2	-	8	-	0	-
Other white cultivars	49	8	-	7	1	2	12	15	0	-	0	2
Total white cultivars	1 937	493	193	154	96	95	372	114	136	252	10	23
Cabernet Sauvignon	530	1	35	86	5	103	103	111	4	53	5	24
Shiraz	310	3	17	31	5	64	62	83	8	35	1	2
Merlot	276	1	15	29	9	38	51	57	6	56	5	9
Pinotage	196	2	15	42	4	22	31	21	31	27	0	-
Ruby Cabernet	86	12	5	1	3	6	39	-	10	10	0	-
Cabernet Franc	49	-	2	2	-	7	7	23	-	3	2	3
Other red cultivars	138	8	5	31	8	30	5	17	5	23	4	-
Total red cultivars	1 584	27	94	222	34	270	298	314	63	207	18	38
Total white and red	3 521	519	287	376	130	365	670	427	199	459	28	61
Sultana	58	31	8	1	2	14	-	-	2	-	-	-

5.6 DISTRIBUTION OF WINE GRAPE CULTIVARS

Wine grape varieties as % of total area

CULTIVAR	2016	2017	2018	2019	2020	2021	2022	2023
Chenin blanc	18.5	18.6	18.5	18.6	18.6	18.6	18.4	18.4
Sauvignon blanc	9.7	9.8	10.3	10.5	10.7	10.9	11.2	11.4
Colombar(d)	12.0	11.9	11.6	11.5	11.4	11.1	10.7	10.4
Chardonnay	7.2	7.1	7.2	7.3	7.2	7.2	7.3	7.5
Muscat d'Alexandrie *	1.9	1.8	1.8	1.7	1.7	1.6	1.5	1.5
Semillon	1.2	1.2	1.1	1.1	1.1	1.1	1.0	1.0
Muscat blanc	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9
Viognier	0.9	0.9	0.8	0.8	0.8	0.8	0.7	0.7
Other white cultivars	3.1	3.1	3.0	3.1	3.0	3.0	2.9	3.0
Total % white cultivars	55.2	55.2	55.3	55.5	55.4	55.1	54.8	54.8
Total white hectares	52 824	52 201	51 403	51 067	50 967	49 873	48 982	48 171
Cabernet Sauvignon	11.1	11.0	11.0	11.0	10.8	10.8	10.6	10.4
Shiraz	10.4	10.3	10.2	10.0	10.0	10.0	10.0	9.9
Pinotage	7.4	7.4	7.3	7.2	7.2	7.3	7.4	7.5
Merlot	5.8	5.8	5.8	5.8	5.9	5.9	5.9	5.9
Ruby Cabernet	2.4	2.4	2.3	2.2	2.1	2.1	2.1	2.1
Cinsaut	1.8	1.9	1.8	1.8	1.9	1.9	1.9	1.9
Pinot noir	1.2	1.3	1.3	1.3	1.3	1.3	1.3	1.4
Cabernet Franc	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9
Other red cultivars	3.9	4.0	4.2	4.4	4.7	4.8	5.1	5.2
Total % red cultivars	44.8	44.8	44.7	44.5	44.6	44.9	45.2	45.2
Total red hectares	42 952	42 344	41 617	41 000	41 038	40 639	40 402	39 678
Total white and red hectares	95 775	94 545	93 021	92 067	92 005	90 512	89 384	87 848
Sultana * (Hectares)	7 066	6 658	6 499	6 370	6 133	5 749	4 729	2 935

* Also utilised for raisins and as table grapes.



5.7 DISTRIBUTION OF WINE GRAPE CULTIVARS

CULTIVAR	TOTAL HECTARES							
	2016	2017	2018	2019	2020	2021	2022	2023
Chenin blanc	17 707	17 543	17 242	17 103	17 148	16 827	16 485	16 192
Sauvignon blanc	9 246	9 277	9 533	9 654	9 831	9 878	9 987	10 028
Colombar(d)	11 512	11 275	10 821	10 601	10 507	9 997	9 592	9 144
Chardonnay	6 856	6 746	6 661	6 685	6 587	6 549	6 547	6 557
Muscat d'Alexandrie *	1 781	1 729	1 665	1 606	1 560	1 439	1 378	1 301
Semillon	1 121	1 118	1 064	1 023	991	969	933	917
Muscat blanc	836	807	825	841	859	839	783	761
Viognier	822	803	766	744	730	703	664	639
Other white cultivars	2 943	2 903	2 827	2 810	2 754	2 672	2 614	2 631
Total white cultivars	52 824	52 201	51 403	51 067	50 967	49 873	48 982	48 171
Cabernet Sauvignon	10 589	10 360	10 233	10 087	9 920	9 811	9 511	9 110
Shiraz	9 946	9 735	9 497	9 178	9 151	9 011	8 897	8 713
Pinotage	7 052	6 979	6 791	6 662	6 637	6 570	6 611	6 585
Merlot	5 558	5 460	5 411	5 371	5 387	5 338	5 301	5 184
Ruby Cabernet	2 306	2 224	2 101	2 009	1 943	1 854	1 864	1 826
Cinsaut	1 767	1 759	1 713	1 659	1 701	1 691	1 694	1 674
Pinot noir	1 153	1 182	1 176	1 201	1 198	1 193	1 171	1 212
Cabernet Franc	835	820	798	789	788	814	824	796
Other red cultivars	3 746	3 824	3 898	4 043	4 313	4 355	4 530	4 578
Total red cultivars	42 952	42 344	41 617	41 000	41 038	40 639	40 402	39 678
Total hectares	95 775	94 545	93 021	92 067	92 005	90 512	89 384	87 848
Sultana *	7 066	6 658	6 499	6 370	6 133	5 749	4 729	2 935

* Also utilised for raisins and as table grapes.

5.8 WINE GRAPE CULTIVARS PER WINE REGION FOR 2023

CULTIVAR	TOTAL HECTARES											
	TOTAL HECTARES	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST	CAPE TOWN
Chenin blanc	16 192	706	2 496	2 439	437	2 668	1 513	1 270	1 734	2 736	86	106
Sauvignon blanc	10 028	43	689	1 094	76	882	1 690	1 548	749	1 557	757	944
Colombar(d)	9 144	1 033	2 232	197	686	308	1 825	36	1 049	1 758	20	-
Chardonnay	6 557	40	141	666	68	1 191	1 674	961	469	802	378	168
Muscat d'Alexandrie *	1 301	62	270	48	92	45	50	25	131	546	17	15
Semillon	917	1	24	116	3	133	35	92	56	343	72	43
Muscat blanc	761	23	101	27	56	25	409	6	44	40	3	25
Viognier	639	15	16	122	15	182	68	83	53	51	30	5
Other white cultivars	2 631	175	188	304	130	373	467	233	283	369	74	34
Total white cultivars	48 171	2 099	6 156	5 014	1 564	5 806	7 731	4 254	4 567	8 200	1 439	1 340
Cabernet Sauvignon	9 110	94	300	1 573	45	2 062	1 269	2 351	250	611	158	397
Shiraz	8 713	51	462	1 959	77	2 115	927	1 415	404	721	320	261
Pinotage	6 585	38	546	1 337	30	1 296	779	1 022	416	911	59	152
Merlot	5 184	27	196	697	50	953	574	1 436	205	636	142	268
Ruby Cabernet	1 826	45	315	67	67	90	523	28	168	525	-	-
Cinsaut	1 674	-	47	282	0	566	86	106	68	516	3	-
Pinot noir	1 212	11	33	71	11	146	237	243	31	42	359	28
Cabernet Franc	796	2	9	73	2	168	70	350	7	35	33	46
Other red cultivars	4 578	38	342	904	141	1 009	548	610	309	458	133	86
Total red cultivars	39 678	306	2 249	6 964	424	8 405	5 013	7 562	1 857	4 454	1 207	1 238
Total hectares	87 848	2 405	8 405	11 977	1 988	14 211	12 744	11 815	6 424	12 654	2 646	2 578
Sultana	2 935	2 435	117	201	13	37	33	0	94	5	-	-

* Also utilised for raisins and as table grapes.

5.9 AGE OF VINES PER WINE REGION FOR 2023 - HECTARES (Excluding Sultana)

AGE OF VINES	HECTARES	HECTARES										
		NORTHERN CAPE	OLIFANTS-RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERTSON	STELLEN-BOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST	CAPE TOWN
< 4 Years	4 209	63	657	346	165	318	844	194	453	994	103	71
4 - 10 Years	10 238	385	1 146	747	416	900	2 187	602	1 418	2 004	167	267
11 - 15 Years	8 160	277	1 070	630	243	909	1 579	604	878	1 580	237	153
16 - 20 Years	11 732	405	1 310	1 272	362	1 372	2 019	1 019	1 145	1 823	661	345
> 20 Years	13 832	971	1 974	2 019	378	2 308	1 101	1 834	673	1 799	270	504
Total white cultivars	48 171	2 099	6 156	5 014	1 564	5 806	7 731	4 254	4 567	8 200	1 439	1 340
< 4 Years	4 164	19	278	546	41	676	846	632	364	604	94	66
4 - 10 Years	6 730	52	478	847	80	1 193	1 239	1 101	531	921	162	127
11 - 15 Years	5 242	62	271	647	59	902	1 042	790	358	833	200	77
16 - 20 Years	5 990	34	173	1 023	94	1 524	584	1 200	168	522	433	235
> 20 Years	17 551	139	1 050	3 901	151	4 110	1 302	3 840	436	1 573	318	732
Total red cultivars	39 678	306	2 249	6 964	424	8 405	5 013	7 562	1 857	4 454	1 207	1 238
< 4 Years	8 373	82	934	892	206	994	1 690	826	817	1 598	197	138
4 - 10 Years	16 968	436	1 624	1 593	496	2 092	3 426	1 702	1 949	2 926	329	394
11 - 15 Years	13 402	339	1 341	1 277	302	1 811	2 622	1 394	1 236	2 413	437	230
16 - 20 Years	17 722	439	1 482	2 295	456	2 895	2 603	2 219	1 313	2 345	1 094	581
> 20 Years	31 383	1 110	3 024	5 920	529	6 418	2 403	5 674	1 109	3 373	588	1 236
Total white and red	87 848	2 405	8 405	11 977	1 988	14 211	12 744	11 815	6 424	12 654	2 646	2 578

5.10 AGE OF VINES PER WINE REGION FOR 2023 - % (Excluding Sultana)

AGE OF VINES	HECTARES IN WINE REGION AS % OF TOTAL HECTARES											
	TOTAL HECTARES	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERTSON	STELLEN-BOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST	CAPE TOWN
< 4 Years	4.8	2.6	7.8	2.9	8.3	2.2	6.6	1.6	7.1	7.9	3.9	2.8
4 - 10 Years	11.7	16.0	13.6	6.2	20.9	6.3	17.2	5.1	22.1	15.8	6.3	10.4
11 - 15 Years	9.3	11.5	12.7	5.3	12.2	6.4	12.4	5.1	13.7	12.5	9.0	5.9
16 - 20 Years	13.4	16.8	15.6	10.6	18.2	9.7	15.8	8.6	17.8	14.4	25.0	13.4
> 20 Years	15.7	40.4	23.5	16.9	19.0	16.2	8.6	15.5	10.5	14.2	10.2	19.5
Total white cultivars	54.8	87.3	73.2	41.9	78.7	40.9	60.7	36.0	71.1	64.8	54.4	52.0
< 4 Years	4.7	0.8	3.3	4.6	2.1	4.8	6.6	5.3	5.7	4.8	3.5	2.6
4 - 10 Years	7.7	2.1	5.7	7.1	4.0	8.4	9.7	9.3	8.3	7.3	6.1	4.9
11 - 15 Years	6.0	2.6	3.2	5.4	3.0	6.3	8.2	6.7	5.6	6.6	7.6	3.0
16 - 20 Years	6.8	1.4	2.1	8.5	4.7	10.7	4.6	10.2	2.6	4.1	16.4	9.1
> 20 Years	20.0	5.8	12.5	32.6	7.6	28.9	10.2	32.5	6.8	12.4	12.0	28.4
Total red cultivars	45.2	12.7	26.8	58.1	21.3	59.1	39.3	64.0	28.9	35.2	45.6	48.0
< 4 Years	9.5	3.4	11.1	7.4	10.3	7.0	13.3	7.0	12.7	12.6	7.4	5.3
4 - 10 Years	19.3	18.1	19.3	13.3	24.9	14.7	26.9	14.4	30.3	23.1	12.4	15.3
11 - 15 Years	15.3	14.1	16.0	10.7	15.2	12.7	20.6	11.8	19.2	19.1	16.5	8.9
16 - 20 Years	20.2	18.2	17.6	19.2	22.9	20.4	20.4	18.8	20.4	18.5	41.4	22.5
> 20 Years	35.7	46.1	36.0	49.4	26.6	45.2	18.9	48.0	17.3	26.7	22.2	47.9
Total white and red	100	100	100	100	100	100	100	100	100	100	100	100

6 PRODUCTION AND UTILISATION OF CROP

6.1 TOTAL PRODUCTION

YEAR	GRAPE PRODUCTION TONS	WINE PRODUCTS - GROSS LITRE							
		WINE	WINE FOR BRANDY	AVERAGE % ALC/VOL	DISTILLING WINE	AVERAGE % ALC/VOL	GRAPE JUICE CONCENTRATE AND GRAPE JUICE	AVERAGE % ALC/VOL	TOTAL WINE CROP
2010	1 261 309	779 836 438	39 583 031	11.51	113 275 957	9.82	52 121 679	9.83	984 817 105
2011	1 302 530	831 187 919	34 217 371	11.06	107 184 033	9.50	40 181 527		1 012 770 850
2012	1 414 528	870 940 413	62 257 427	11.31	123 643 055	9.88	40 122 955		1 096 963 850
2013	1 498 267	915 451 775	41 987 289	11.69	140 730 471	10.29	58 738 100		1 156 907 635
2014	1 519 710	958 782 992	53 627 710	11.36	133 595 333	9.99	35 079 722		1 181 085 757
2015	1 477 091	968 378 112	41 809 165	11.89	112 919 147	10.05	30 937 089		1 154 043 513
2016	1 405 258	898 382 758	37 806 121	11.85	116 909 186	10.04	35 869 946		1 088 968 011
2017	1 437 269	918 653 196	47 885 137	12.16	115 459 024	10.16	38 227 615		1 120 224 972
2018	1 243 607	824 336 395	36 498 374	11.50	89 459 553	10.06	15 360 200		965 654 522
2019	1 247 531	836 753 167	39 011 766	11.49	94 714 525	10.09	3 072 431		973 551 889
2020	1 342 112	898 025 178	39 244 660	11.65	101 240 743	10.10	3 519 707		1 042 030 288
2021	1 459 652	911 540 262	35 854 153	11.64	135 234 197	9.51	50 737 550		1 133 366 162
2022	1 375 938	864 677 455	42 915 574	11.50	126 079 277	9.03	34 708 418		1 068 380 724
2023	1 182 519	775 508 845	39 189 723	12.05	116 754 533	9.16	2 377 450		933 830 551

6.2 DISTRIBUTION OF PRODUCTION BETWEEN RED AND WHITE

YEAR	WINE GRAPES UTILISED FOR TOTAL WINE MAKING PURPOSES		WINE PRODUCED	
	% Red	% White	% Red	% White
2013	32.2	67.8	43.6	56.4
2014	33.6	66.4	30.2	69.8
2015	32.6	67.4	34.9	65.1
2016	32.3	67.7	34.4	65.6
2017	32.0	68.0	34.6	65.4
2018	33.7	66.3	37.2	62.8
2019	29.7	70.3	32.0	68.0
2020	32.7	67.3	34.6	65.4
2021	31.4	68.6	34.2	65.8
2022	32.0	68.0	35.1	64.9
2023	32.6	67.4	34.4	65.6

6.3 WHITE AND RED CULTIVARS UTILISED FOR TOTAL WINE PRODUCED

YEAR	TOTAL TONS	PRIVATE WINE CELLARS			PRODUCER CELLARS			PRODUCING WHOLESALERS		
		RED	WHITE	TOTAL	RED	WHITE	TOTAL	RED	WHITE	TOTAL
2015	1 477 091	130 029	154 711	284 740	294 897	802 618	1 097 515	55 879	38 958	94 837
2016	1 405 258	120 728	138 445	259 173	286 673	774 826	1 061 499	50 957	33 629	84 586
2017	1 437 269	125 969	147 909	273 878	289 624	785 758	1 075 382	52 049	35 960	88 009
2018	1 243 607	120 111	138 690	258 801	267 109	650 056	917 165	40 793	26 848	67 641
2019	1 247 531	111 579	145 784	257 363	232 046	690 278	922 324	40 760	27 085	67 845
2020	1 342 112	132 645	152 491	285 136	269 058	703 858	972 916	48 445	35 616	84 060
2021	1 459 652	129 181	152 703	281 883	298 473	795 537	1 094 011	46 870	36 888	83 758
2022	1 375 938	127 161	157 499	284 660	276 985	725 003	1 001 988	47 932	41 357	89 289
2023	1 182 519	114 495	138 846	253 341	231 886	617 587	849 473	43 534	36 171	79 704

WHITE AND RED CULTIVARS AS % OF TOTAL WINE PRODUCED

YEAR	TOTAL TONS	PRIVATE WINE CELLARS			PRODUCER CELLARS			PRODUCING WHOLESALERS		
		RED	WHITE	TOTAL	RED	WHITE	TOTAL	RED	WHITE	TOTAL
2015	1 477 091	8.8	10.5	19.3	20.0	54.3	74.3	3.8	2.6	6.4
2016	1 405 258	8.6	9.9	18.4	20.4	55.1	75.5	3.6	2.4	6.0
2017	1 437 269	8.8	10.3	19.1	20.2	54.7	74.8	3.6	2.5	6.1
2018	1 243 607	9.7	11.2	20.8	21.5	52.3	73.8	3.3	2.2	5.4
2019	1 247 531	8.9	11.7	20.6	18.6	55.3	73.9	3.3	2.2	5.4
2020	1 342 112	9.9	11.4	21.2	20.0	52.4	72.5	3.6	2.7	6.3
2021	1 459 652	8.9	10.5	19.3	20.4	54.5	75.0	3.2	2.5	5.7
2022	1 375 938	9.2	11.4	20.7	20.1	52.7	72.8	3.5	3.0	6.5
2023	1 182 519	9.7	11.7	21.4	19.6	52.2	71.8	3.7	3.1	6.7

6.4 GRAPE PRODUCTION FOR WINE MAKING PURPOSES PER CULTIVAR

CULTIVAR	TONS								
	2015	2016	2017	2018	2019	2020	2021	2022	2023
Chenin blanc	341 625	300 877	329 876	262 801	288 773	304 650	336 575	306 974	275 185
Colombar(d)	286 833	300 564	294 019	245 039	276 204	261 267	294 809	254 664	196 536
Sauvignon blanc	112 964	103 341	114 366	106 874	96 389	111 439	122 478	134 418	122 364
Chardonnay	87 239	78 310	75 990	66 372	63 440	68 366	71 224	79 455	68 539
Muscat d'Alexandrie	39 039	35 937	28 563	28 931	29 079	32 165	33 597	26 802	23 457
Muscat blanc	13 230	12 664	13 735	12 875	14 615	14 457	16 700	15 874	13 685
Sémillon	16 334	14 829	15 274	13 289	11 786	12 834	12 400	12 774	10 135
Pinot gris	4 808	4 856	5 960	5 646	6 212	6 491	7 460	8 694	8 196
Other white cultivars	49 712	55 423	57 394	49 956	47 510	48 425	56 739	54 218	44 100
Table grape cultivars	41 396	36 998	31 990	22 752	28 320	29 750	31 190	28 838	30 058
Total white cultivars	993 180	943 800	967 167	814 535	862 328	889 846	983 171	922 712	792 254
Pinotage	87 168	87 814	85 816	80 934	72 907	83 343	87 939	87 948	80 015
Shiraz	110 145	97 880	100 740	87 092	70 801	88 905	91 113	89 088	77 171
Cabernet Sauvignon	88 118	77 650	83 950	78 459	62 065	79 148	82 089	76 095	60 931
Merlot	61 791	57 138	55 162	45 731	39 454	51 560	52 301	47 869	42 677
Ruby Cabernet	34 721	35 503	34 305	34 774	33 634	32 557	33 435	30 791	25 552
Cinsaut	28 545	27 394	27 407	27 070	20 889	25 563	27 838	24 842	22 112
Pinot noir	9 821	10 077	10 603	9 544	10 812	10 763	10 588	11 343	10 947
Malbec	4 056	4 082	4 534	3 959	4 525	4 672	6 326	6 896	8 128
Other red cultivars	36 465	36 484	39 238	35 680	37 102	43 051	44 449	46 141	40 472
Table grape cultivars	19 975	24 337	25 887	24 769	32 195	30 587	38 446	31 065	21 909
Total red cultivars	480 804	458 359	467 642	428 013	384 385	450 147	474 525	452 078	389 915
Total white and red cultivars	1 473 984	1 402 158	1 434 809	1 242 548	1 246 713	1 339 993	1 457 695	1 374 789	1 182 169
Sultana	3 107	3 100	2 460	1 059	818	2 119	1 957	1 148	350

6.5 CERTIFIED WINE

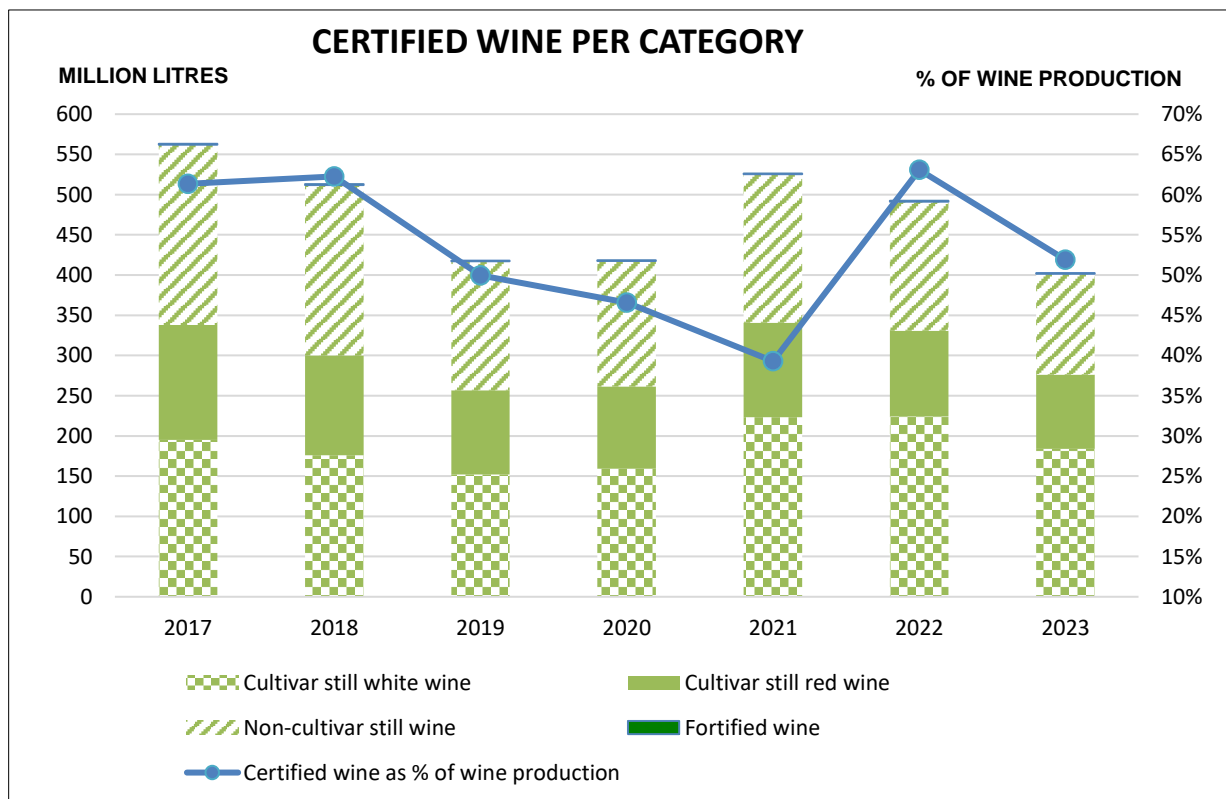
Wines of Origin are made under strict control, from the harvesting of the grapes to the final product, in order to comply with the requirements of the Wine of Origin Scheme with respect to origin, variety and vintage.

The certification seal on the bottle confirms that at the time of its assessment by the Wine and Spirit Board, the wine conformed to the prescribed standards and confirms claims with regard to origin, variety and vintage as indicated on the label.

CERTIFIED WINE

WINE CATEGORY	LITRES						
	2017	2018	2019	2020	2021	2022	2023
White cultivars:							
Still wine *	195 196 767	176 044 324	152 237 166	159 363 068	223 471 710	224 249 407	184 033 334
Fortified wine	465 710	197 607	175 011	139 479	218 452	205 031	182 681
Total	195 662 477	176 241 931	152 412 177	159 502 547	223 690 162	224 454 438	184 216 015
Red cultivars:							
Still wine *	143 493 495	124 487 534	104 498 405	102 041 017	117 297 396	106 711 808	92 045 802
Fortified wine	51 142	273 637	221 719	228 324	261 836	316 955	265 415
Total	143 544 637	124 761 171	104 720 124	102 269 341	117 559 232	107 028 763	92 311 217
Non-cultivar:							
Still wine *	223 764 147	211 649 311	160 447 258	156 102 382	184 540 605	160 149 546	125 540 403
Fortified wine	677 743	604 268	537 516	475 835	545 638	549 114	443 766
Total	224 441 890	212 253 579	160 984 774	156 578 217	185 086 243	160 698 660	125 984 169
Total:							
Still wine *	562 454 409	512 181 169	417 182 829	417 506 467	525 309 711	491 110 761	401 619 539
Fortified wine	1 194 595	1 075 512	934 246	843 638	1 025 926	1 071 100	891 862
GRAND TOTAL	563 649 004	513 256 681	418 117 075	418 350 105	526 335 637	492 181 861	402 511 401

* Includes sparkling wine.



6.6 CERTIFIED WINE PER PRODUCER GROUP
(Quantity final certified wine irrespective of vintage)

	LITRES						
	2017	2018	2019	2020	2021	2022	2023
PRODUCER CELLARS							
Wine of origin	167 843 236	141 722 027	96 476 556	118 316 228	176 518 371	157 248 655	121 975 973
Sub total	167 843 236	141 722 027	96 476 556	118 316 228	176 518 371	157 248 655	121 975 973
WHOLESALERS							
Wine of origin	270 087 270	247 834 116	217 133 377	193 378 424	225 168 317	208 486 136	170 145 654
Sub total	270 087 270	247 834 116	217 133 377	193 378 424	225 168 317	208 486 136	170 145 654
PRIVATE CELLARS							
Estate wine	8 349 398	9 020 496	8 228 111	7 751 507	9 003 910	8 958 119	7 681 921
Wine of origin	117 369 100	105 659 546	96 279 031	98 903 946	115 645 039	117 488 951	102 707 853
Sub total	125 718 498	114 680 042	104 507 142	106 655 453	124 648 949	126 447 070	110 389 774
TOTAL							
Estate wine	8 349 398	9 020 496	8 228 111	7 751 507	9 003 910	8 958 119	7 681 921
Wine of origin	555 299 606	504 236 185	409 888 964	410 598 598	517 331 727	483 223 742	394 829 480
GRAND TOTAL	563 649 004	513 256 681	418 117 075	418 350 105	526 335 637	492 181 861	402 511 401
Certified bulk exports (Included in above figures)	299 115 971	255 955 914	190 985 231	213 163 115	304 273 422	271 827 203	203 954 734

7 PRODUCERS' SALES, INCOME AND PRICES

7.1 PRODUCERS' SALES AND INCOME

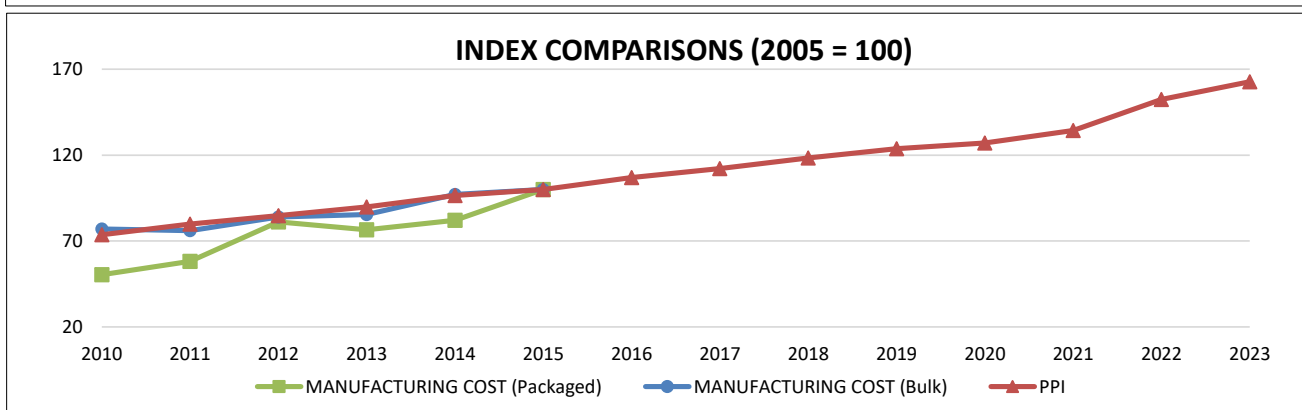
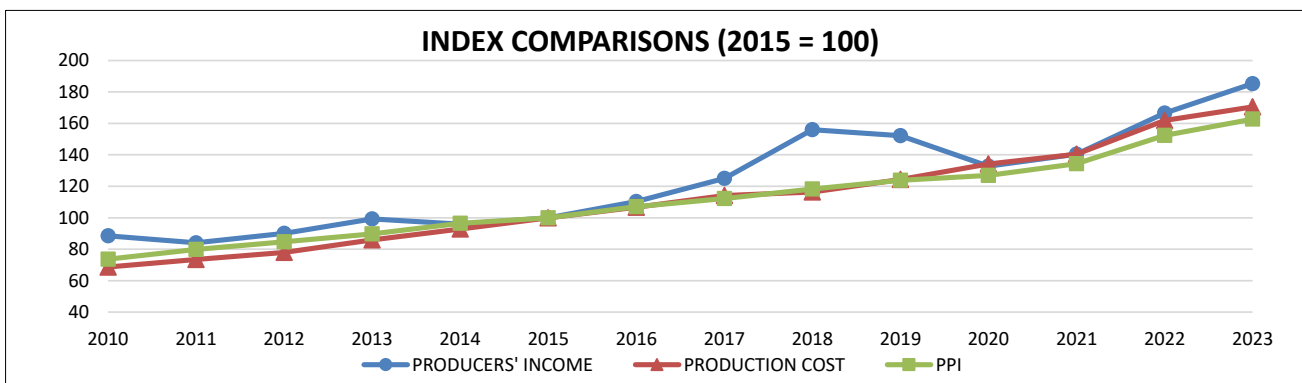
YEAR	GRAPES SOLD TO PRODUCING WHOLESALEERS		WINE		WINE FOR BRANDY		DISTILLING WINE, GRAPE JUICE CONCENTRATE AND GRAPE JUICE		TOTAL
	TONS	RAND	LITRES	RAND	ℓ @ 10% A/V	RAND	ℓ @ 10% A/V	RAND	RAND
2012	98 613	344 495 517	747 918 622	3 229 213 768	70 374 105	205 316 468	187 621 521	352 361 399	4 131 387 152
2013	101 154	384 502 017	840 538 435	3 826 233 732	48 976 540	154 274 872	219 262 706	455 680 408	4 820 691 029
2014	106 384	421 534 656	766 871 914	3 654 355 800	57 695 292	275 292 920	172 732 255	375 847 303	4 727 030 679
2015	94 837	391 720 074	812 967 383	3 913 268 792	49 829 866	167 064 597	169 127 503	320 880 880	4 792 934 343
2016	84 586	361 965 105	841 012 435	4 139 214 284	44 500 094	145 189 857	184 721 146	383 719 067	5 030 088 313
2017	88 009	410 206 879	883 495 205	4 752 837 711	58 126 489	217 338 524	183 211 090	447 055 554	5 827 438 668
2018	67 641	360 448 468	820 937 710	5 443 843 983	42 416 364	172 644 998	126 941 079	321 053 480	6 297 990 929
2019	67 845	378 531 421	686 709 421	5 247 753 527	44 966 206	206 322 125	124 215 305	328 581 217	6 161 188 290
2020	83 368	500 828 158	618 995 892	4 698 966 502	46 130 431	218 557 496	137 859 550	366 350 734	5 784 702 890
2021	83 758	423 183 025	796 407 806	5 476 930 549	41 724 824	188 199 220	223 650 539	560 964 305	6 649 277 099
2022	89 289	498 126 180	873 958 439	6 239 490 937	54 569 846	257 390 922	174 614 525	442 285 862	7 437 293 901
2023	79 704	425 384 883	758 975 239	6 023 350 226	55 507 763	285 139 322	145 476 743	375 571 856	7 109 446 287

YEAR	TOTAL GRAPE PRODUCTION	TOTAL PRODUCERS' INCOME	AVERAGE INCOME		* WEIGHTED AVERAGE PRODUCTION COST		** AVERAGE MANUFACTURING COST				PPI
	TONS	RAND	R/ton	INDEX	R/ha	INDEX	PACKAGED		BULK		
	TONS	RAND	R/ton	INDEX	R/ha	INDEX	R/litre	INDEX	R/ton	INDEX	INDEX
2010	1 261 309	3 619 398 130	2 869.56	88.4	28 585.00	68.7	9.05	50.4	971.00	77.0	73.7
2011	1 302 530	3 553 495 891	2 728.15	84.1	30 582.00	73.5	10.44	58.1	958.00	76.0	79.8
2012	1 414 528	4 131 387 152	2 920.68	90.0	32 439.00	77.9	14.57	81.1	1 058.00	84.0	84.7
2013	1 498 267	4 820 691 029	3 217.51	99.2	35 739.00	85.8	13.74	76.5	1 076.00	85.4	89.8
2014	1 519 710	4 727 030 679	3 110.48	95.9	38 674.00	92.9	14.75	82.1	1 224.00	97.1	96.5
2015	1 477 091	4 792 934 343	3 244.85	100.0	41 635.00	100.0	17.96	100.0	1 260.25	100.0	100.0
2016	1 405 258	5 030 088 313	3 579.48	110.3	44 390.00	106.6					103.6
2017	1 437 269	5 827 438 668	4 054.52	125.0	47 513.00	114.1					110.8
2018	1 243 607	6 297 990 929	5 064.29	156.1	48 423.25	116.3					116.9
2019	1 247 531	6 161 188 290	4 938.71	152.2	51 788.00	124.4					122.3
2020	1 342 112	5 784 702 890	4 310.15	132.8	55 882.00	134.2					125.5
2021	1 459 652	6 649 277 099	4 555.39	140.4	58 444.00	140.4					134.4
2022	1 375 938	7 437 293 901	5 405.26	166.6	67 407.00	161.9					152.4
2023	1 182 519	7 109 446 288	6 012.12	185.3	70 974.00	170.5					162.7

* Including provision for replacement value. (Source: Vinpro)

** Analysis of expenses attributable to bulk and packaged wine - including depreciation & interest.

(Source: The SA Wine Industry Insights Survey PricewaterhouseCoopers)



7.2 PARTICULARS OF PACKAGED WINE SOLD ON THE DOMESTIC MARKET

7.2.1 Type of containers (still wine only)

TYPE OF CONTAINER	CONTAINER SIZE	LITRES							TREND 2023/2022	
		2017	2018	2019	2020	2021	2022	2023		
GLASS	< 750 ml	1 558 772	836 361	650 574	462 481	216 733	1 442 960	547 444	37.9	
	% of glass	0.9	0.5	0.4	0.4	0.1	0.9	0.4		
	750 ml	112 141 097	102 316 664	100 389 807	77 124 455	89 143 287	95 031 286	91 550 036	96.3	
	% of glass	63.4	61.0	62.8	65.1	60.0	60.1	64.4		
	1 l	16 541 723	16 648 661	13 203 627	8 781 950	10 528 540	10 967 955	11 010 117	100.4	
	% of glass	9.3	9.9	8.3	7.4	7.1	6.9	7.7		
	1,5 l - 2 l	45 225 745	47 374 019	45 456 645	32 162 577	41 775 280	47 774 940	38 444 241	80.5	
	% of glass	25.6	28.2	28.5	27.1	28.1	30.2	27.1		
	4,5 l	1 450 427	671 148	0	315	1 418	855	187 587	21940.0	
	% of glass	0.8	0.4	0.0	0.0	0.0	0.0	0.1		
	OTHER	15 708	11 275	28 643	24 886	6 921 544	2 822 351	367 670	13.0	
% of glass	0.0	0.0	0.0	0.0	4.7	1.8	0.3			
TOTAL		176 933 471	167 858 127	159 729 272	118 556 665	148 586 801	158 040 347	142 107 095	89.9	
As % of total still wine		44.0	44.2	44.8	42.2	41.1	37.1	33.9		
PLASTIC	< 750 ml	567 464	336 695	218 613	182 874	145 927	256 763	490 982	191.2	
	% of plastic	0.9	0.7	0.5	0.6	0.4	0.6	1.5		
	750 ml	299 874	267 513	243 485	236 657	118 753	222 486	488 830	219.7	
	% of plastic	0.5	0.6	0.6	0.8	0.3	0.6	1.4		
	1 l	28 041 191	22 919 951	20 194 136	13 867 662	16 572 907	22 007 301	18 358 052	83.4	
	% of plastic	45.4	47.4	48.0	48.6	46.4	55.3	54.3		
	5 l	28 677 480	21 867 230	19 017 775	12 915 072	16 257 528	16 056 380	13 648 607	85.0	
	% of plastic	46.4	45.3	45.2	45.3	45.5	40.4	40.4		
	OTHER	4 180 637	2 928 696	2 371 136	1 325 571	2 626 480	1 249 272	820 972	65.7	
	% of plastic	6.8	6.1	5.6	4.6	7.4	3.1	2.4		
	TOTAL		61 766 646	48 320 084	42 045 144	28 527 836	35 721 595	39 792 202	33 807 443	85.0
As % of total still wine		15.4	12.7	11.8	10.2	9.9	9.3	8.1		
BAG-IN-BOX	2 l	1 618 862	1 283 578	591 836	1 214 720	1 288 482	1 402 956	1 676 570	119.5	
	% of bag-in-box	1.1	0.9	0.4	1.0	0.8	0.7	0.8		
	3 l	48 964 846	48 413 916	42 166 461	33 350 376	38 118 813	48 025 407	51 425 516	107.1	
	% of bag-in-box	32.9	32.4	29.8	26.8	22.9	23.2	24.8		
	5 l	98 117 395	99 447 673	98 786 012	89 761 213	126 847 281	157 383 690	154 039 272	97.9	
	% of bag-in-box	65.9	66.7	69.8	72.2	76.3	76.1	74.3		
	OTHER	82 208	55 120	50 060	61 671	71 607	99 913	72 295	72.4	
	% of bag-in-box	0.1	0.0	0.0	0.0	0.0	0.0	0.0		
	TOTAL		148 783 311	149 200 287	141 594 369	124 387 980	166 326 182	206 911 966	207 213 653	100.1
	As % of total still wine		37.0	39.3	39.7	44.3	46.0	48.6	49.4	
	FOIL BAGS	2 l	0	0	0	0	0	72	37 816	52522.2
% of foil bags		0.0	0.0	0.0	0.0	0.0	0.0	18.8		
5 l		376 285	339 635	290 320	284 985	288 245	234 525	160 960	68.6	
% of foil bags		99.1	98.8	100.0	100.0	100.0	100.0	79.9		
OTHER		3 357	4 279	0	0	0	0	2 613	0.0	
% of foil bags		0.9	1.2	0.0	0.0	0.0	0.0	1.3		
TOTAL		379 642	343 914	290 320	284 985	288 245	234 597	201 389	85.8	
As % of total still wine		0.1	0.1	0.1	0.1	0.1	0.1	0.0		
TETRA PACKS	500 ml	351 643	296 298	261 696	133 817	132 056	252 680	179 125	70.9	
	% of tetra packs	2.4	2.1	2.1	1.6	1.3	1.3	0.7		
	1 l	14 018 010	13 816 678	12 399 354	8 431 008	10 065 922	19 177 154	24 557 500	128.1	
	% of tetra packs	97.5	97.9	97.9	98.4	98.7	98.6	99.3		
	OTHER	1 350	720	3 282	1 572	436	28 775	390	1.4	
	% of tetra packs	0.0	0.0	0.0	0.0	0.0	0.1	0.0		
TOTAL		14 371 003	14 113 696	12 664 332	8 566 397	10 198 414	19 458 608	24 737 015	127.1	
As % of total still wine		3.6	3.7	3.6	3.1	2.8	4.6	5.9		
CANS	< 250 ml				8 578	2 175	209	194	92.9	
	% of cans				2.1	0.4	0.0	0.0		
	250 ml				393 990	543 000	1 354 378	11 453 389	845.7	
	% of cans				5.3	5.4	10.4	88.5		
	>250 ml				4713	122	0	5 887	0.0	
	% of cans				0.0	0.0	0.0	0.0		
TOTAL				407 281	545 298	1 354 587	11 459 470	846.0		
As % of total still wine		0.0	0.0	0.0	0.1	0.2	0.3	2.7		
TOTAL STILL WINE		402 234 073	379 836 108	356 323 438	280 731 144	361 666 535	425 792 307	419 526 065	98.5	

Included in these figures are the sales of locally bottled imported still wine, as well as the sales of de-alcoholized and low alcohol wine.

Above total differs from the domestic sales figure for still wine in Table 10.1 because not all roleplayers within the industry participates.

7.2.2 WINE SOLD PER CULTIVAR / TYPE

	TYPE OF WINE	LITRES					TREND 2023/2022
		2019	2020	2021	2022	2023	
STILL WINE WHITE	Chardonnay	4 608 200	3 676 908	4 020 532	4 469 881	4 876 692	109.1
	Chenin blanc	5 478 290	5 044 479	5 484 942	6 112 807	6 906 859	113.0
	Sauvignon blanc	14 943 809	13 808 819	13 508 798	14 481 484	15 321 442	105.8
	Blends	4 418 417	2 676 397	2 819 399	3 260 915	3 774 403	115.7
	Other white	7 688 520	1 788 067	3 773 134	3 353 914	3 620 398	107.9
	Dry white	21 512 289	18 142 928	20 349 543	22 893 604	20 134 627	87.9
	Natural sweet	25 145 282	23 901 643	39 485 461	49 687 987	50 550 903	101.7
	Semi-sweet	52 959 569	38 875 003	45 435 781	56 251 957	50 389 597	89.6
	Total White	136 754 376	107 914 244	134 877 592	160 512 548	155 574 922	96.9
STILL WINE RED	Cabernet Sauvignon	6 175 582	5 036 382	5 495 232	6 029 273	5 884 593	97.6
	Merlot	7 421 322	5 901 188	6 647 645	6 802 517	7 071 111	103.9
	Pinotage	4 992 871	4 246 517	4 636 112	5 089 592	5 368 737	105.5
	Shiraz	4 692 272	3 903 325	4 351 845	4 443 536	4 673 840	105.2
	Blends	12 318 827	11 440 347	11 922 164	13 359 446	14 692 624	110.0
	Other red	6 676 050	3 998 902	5 609 601	6 360 014	5 463 627	85.9
	Dry red	33 159 084	28 998 037	51 100 658	60 705 776	55 788 456	91.9
	Natural sweet	31 973 384	27 957 908	40 973 398	51 252 071	54 828 003	107.0
	Semi-sweet	2 419 425	4 939 798	2 504 677	2 572 489	1 393 187	54.2
	Total Red	109 828 816	96 422 404	133 241 332	156 614 714	155 164 177	99.1
ROSÉ / BLANC DE NOIR	Dry	5 404 574	4 266 555	4 768 276	5 443 031	5 464 856	100.4
	Natural sweet	40 530 505	29 617 685	34 512 234	41 681 569	45 103 249	108.2
	Semi-sweet	5 825 177	5 106 028	7 918 053	9 437 025	2 888 849	30.6
	Total Rosé / Blanc de Noir	51 760 255	38 990 268	47 198 563	56 561 625	53 456 954	94.5
PERLÉ		57 980 040	37 412 760	46 251 092	51 988 261	55 203 628	106.2
LOW ALCOHOL WINE [Alcohol content > 0.5%, but < than 4.5%]	Still wine white			12 687			
	Still wine red			11 919			
	Rosé / Blanc de Noir			8 733			
	Total Low Alcohol wine			33 339	0	0	0.0
DE-ALCOHOLIZED WINE & NON-ALCOHOLIC WINE [Alcohol content < 0.5%]	Still wine white		2 286	23 157	37 741	42 283	112.0
	Still wine red		2 285	26 315	44 594	39 010	87.5
	Rosé / Blanc de Noir		2 408	15 411	21 307	24 559	115.3
	Total De - Alcoholized & Non - alcoholic wine		6 979	64 883	103 642	105 851	102.1
CAP CLASSIQUE	White	2 955 439	2 023 699	2 605 309	3 138 396	2 915 251	92.9
	Rosé	1 249 010	921 858	1 136 457	1 412 749	1 138 072	80.6
	Red	4 049	27 893	41 407	48 289	174 803	362.0
	Total Cap Classique	4 208 499	2 973 450	3 783 173	4 599 434	4 228 126	91.9
SPARKLING	White	2 993 468	2 446 327	3 640 595	4 659 378	4 714 668	101.2
	Rosé	1 792 800	1 410 308	1 842 322	2 681 741	3 245 050	121.0
	Red	1 011 941	578 666	699 757	1 004 737	731 131	72.8
	Total Other Sparkling	5 798 210	4 435 302	6 182 674	8 345 857	8 690 849	104.1
SPARKLING - LOW ALCOHOL WINE [Alcohol content > 0.5%, but < than 4.5%]				0	0	0	0.0
				2 156	16 175	19 143	118.3
FORTIFIED *		17 307 000	15 635 966	22 571 951	27 475 925	26 363 549	96.0

* The composition of this category was revisited in 2020

Included in these figures are the sales of locally bottled imported still wine, as well as the sales of de-alcoholized and low alcohol wine.

Above total differs from the domestic sales figure for still wine, sparkling and fortified in Table 10.1 because not all roleplayers within the industry participates.

8 EXPORTS

8.1 TOTAL QUANTITY OF WINE EXPORTED (EXL INDUSTRIAL WINE) - LITRES

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	CAP CLASSIQUE	TOTAL LITRES	TREND	EXPORT (exl INDUSTRIAL WINE) AS % OF WINE PRODUCTION	% CERTIFIED WINE EXPORTED	INDUSTRIAL WINE
2012	408 910 701	274 425	7 972 788	59 384	417 217 298	116.7	47.9	92.8	482 299
2013	517 404 596	282 980	7 821 726	75 654	525 584 956	126.0	57.4	88.1	1 022 242
2014	414 834 334	348 954	7 437 690	35 705	422 656 683	80.4	44.1	90.0	705 790
2015	412 444 376	310 819	6 234 414	1 028 697	420 018 306	99.4	43.4	91.9	698 360
2016	424 088 451	385 543	2 591 609	1 275 096	428 340 699	102.0	47.7	93.3	6 170 760
2017	444 010 922	315 303	2 709 131	1 350 138	448 385 494	104.7	48.8	92.9	6 746 410
2018	414 992 259	351 157	3 350 885	1 469 052	420 163 353	93.7	51.0	91.1	7 337 221
2019	316 662 480	174 149	1 563 640	1 381 099	319 781 368	76.1	38.2	94.1	-
2020	314 311 629	221 005	1 931 010	1 486 883	317 950 527	99.4	35.4	93.9	1 081 865
2021	383 329 483	228 635	2 296 574	2 083 989	387 938 681	122.0	42.6	93.8	19 846 019
2022	364 574 463	246 151	1 785 654	2 020 014	368 626 282	95.0	42.6	92.9	17 779 416
2023	301 763 187	184 856	1 703 396	1 981 900	305 633 339	82.9	39.4	93.7	769 870

8.2 TYPES OF WINE EXPORTED DURING 2023 - LITRES

TYPES OF WINE	PACKAGED		BULK		TOTAL LITRES		
	LITRES	AS % OF TOTAL PER CULTIVAR	LITRES	AS % OF TOTAL PER CULTIVAR	2023	2022	2021
Chardonnay	9 230 043	39.35	14 225 477	60.65	23 455 520	32 725 094	37 584 686
Sauvignon blanc	16 408 239	27.13	44 070 914	72.87	60 479 153	67 652 503	57 198 389
Chenin blanc	14 443 080	31.52	31 384 369	68.48	45 827 449	48 793 719	53 054 582
Other single white cultivars	3 079 618	33.28	6 172 661	66.72	9 252 279	15 472 175	16 234 246
White blends	7 843 937	42.71	10 522 062	57.29	18 365 999	24 117 057	27 386 113
Dry White	1 855 060	16.55	9 352 955	83.45	11 208 015	19 940 723	22 080 352
Other White	6 521 482	81.77	1 453 608	18.23	7 975 090	14 422 757	19 658 057
Cabernet Sauvignon	6 566 515	62.12	4 003 399	37.88	10 569 914	13 082 792	14 416 270
Shiraz	6 376 422	44.91	7 820 885	55.09	14 197 307	16 476 835	19 607 088
Pinotage	5 434 532	41.11	7 783 636	58.89	13 218 168	15 973 521	19 969 570
Merlot	2 883 984	40.73	4 196 354	59.27	7 080 338	8 838 262	9 578 182
Other single red cultivars	1 639 131	36.89	2 804 296	63.11	4 443 427	4 013 701	4 160 336
Red blends	11 299 022	45.05	13 784 364	54.95	25 083 386	28 645 726	31 010 979
Dry Red	3 870 689	33.47	7 693 655	66.53	11 564 344	11 163 151	16 531 433
Other Red	9 822 717	85.39	1 681 276	14.61	11 503 993	9 609 724	6 032 696
Blanc de Noir + Rosé	5 906 865	21.45	21 631 940	78.55	27 538 805	33 646 723	28 826 504
Subtotal still wine	113 181 336	37.5	188 581 851	62.5	301 763 187	364 574 463	383 329 483
Fortified wine	184 856	100.00	-	-	184 856	246 151	228 635
Sparkling wine	1 703 396	100.00	-	-	1 703 396	1 785 654	2 296 574
Cap Classique	1 981 900	100.00	-	-	1 981 900	2 020 014	2 083 989
Total wine	117 051 488	38.3	188 581 851	61.7	305 633 339	368 626 282	387 938 681

Excluding sales in the Southern Africa Customs Union (Botswana, Lesotho, Namibia and Eswatini).

Source: Department of Agriculture, Land Reform and Rural Development, Directorate Food Safety and Quality Assurance

8.6 WINE EXPORTED IN CONTAINERS - LITRES

COUNTRY	2022					2023					TREND 2023/2022				
	GLASS	CANS	BAG-IN-BOX	PLASTIC	TOTAL	GLASS	CANS	BAG-IN-BOX	PLASTIC	TOTAL	GLASS	CANS	BAG-IN-BOX	PLASTIC	TOTAL
UNITED KINGDOM	29 048 063	161 313	1 894 528	270	31 104 174	28 243 624	157 949	142 960	28 659	28 573 192	97.23	97.91	7.55	10 614.44	91.86
THE NETHERLANDS	14 987 571	3 498	8 080	135	14 999 284	11 628 806		6 380	1 080	11 636 266	77.59		78.96	800.00	77.58
SWEDEN	2 546 996	28 162	6 430 572		9 005 730	2 090 084	77 047	5 757 840		7 924 971	82.06	273.58	89.54		88.00
U. S.A.	8 485 026	66 714	164 444	1 080	8 717 264	7 412 942	38 886	63 496	3 888	7 519 212	87.36	58.29	38.61	360.00	86.26
GERMANY	9 129 768	66	190 569	351	9 320 754	6 770 335	168	25 680	324	6 796 507	74.16	254.55	13.48	92.31	72.92
CANADA	5 989 808	47 634	484 920	4 500	6 526 862	5 140 347	8 886	315 264		5 464 497	85.82	18.65	65.01		83.72
CHINA	5 913 138	20 838	186 540	1 800	6 122 316	4 686 171	13 446	162 226		4 861 843	79.25	64.53	86.97		79.41
UNITED ARAB EMIRATES	2 524 319	720	2 419 876	965	4 945 880	2 442 415		1 856 910	3 373	4 302 698	96.76		76.74	349.53	87.00
BELGIUM	3 786 843	330	102 807	45	3 890 025	4 019 826	3 564	243 054	197	4 266 641	106.15	1 080.00	236.42	437.78	109.68
KENYA	2 196 931	1 530	1 347 478	24 000	3 569 939	1 930 289	248	942 868	449	2 873 854	87.86	16.21	69.97	1.87	80.50
RUSSIA	5 374 341		62 640		5 436 981	2 459 048	112 132			2 571 180	45.76		0.00		47.29
ZAMBIA	854 909	20 880	212 024		1 087 813	1 879 894	10 920	474 058	122	2 364 994	219.89	52.30	223.59		217.41
NIGERIA	4 534 938				4 534 938	2 271 689				2 271 689	50.09				50.09
TANZANIA	2 921 830	9 738	261 792		3 193 360	1 866 629		133 840	5 386	2 005 855	63.89		51.12		62.81
JAPAN	1 629 308	36 078	556 774		2 222 160	1 260 131	7 542	452 280	1 346	1 721 299	77.34	20.90	81.23		77.46
UGANDA	1 300 823	180	441 012		1 742 015	1 031 390		304 560		1 335 950	79.29	0.00	69.06		76.69
DENMARK	1 123 205	18	962 520		2 085 743	1 106 586	96	203 676	431	1 310 789	98.52	533.33	21.16		62.85
FINLAND	512 082		373 692		885 774	470 421		403 104		873 525	91.86		107.87		98.62
ZIMBABWE	651 267	5 442	333 046		989 755	666 626	2 580	170 454	1 221	840 881	102.36	47.41	51.18		84.96
LATVIA	926 701		186 372		1 113 073	664 193		171 984		836 177	71.67		92.28		75.12
NORWAY	634 577	10 302	468 344		1 113 223	474 683	6 720	314 289		795 692	74.80	65.23	67.11		71.48
SWITZERLAND	556 678				556 678	695 561			135	695 696	124.95				124.97
CONGO	563 432		156 042		719 474	541 849		151 600		693 449	96.17		97.15		96.38
GHANA	831 827		9 506		841 333	621 554	180	23 102		644 836	74.72		243.03		76.64
TAIWAN	668 810	420	600		669 830	618 787	300		1	619 088	92.52	71.43	0.00		92.42
OTHER COUNTRIES	12 768 732	31 236	2 842 447	368	15 642 783	11 556 755	10 668	1 679 718	3 585	13 250 726	90.51	34.15	59.09	974.18	84.71
TOTAL	120 461 923	445 099	20 096 625	33 514	141 037 161	102 550 635	451 332	13 999 343	50 197	117 051 507	85.13	101.40	69.66	149.78	82.99

*As from 1 July 2006 all packaged exports to previously exempted African countries and surrounding islands are reflected in full.

Excluding sales in the Southern Africa Customs Union (Botswana, Lesotho, Namibia and Eswatini).

Source: Department of Agriculture, Land Reform and Rural Development, Directorate Food Safety and Quality Assurance

9 IMPORTS

9.1 IMPORTS TO SOUTH AFRICA - TOTAL

YEAR	LITRES							LITRES AA					
	BEER	GRAPE JUICE	*STILL WINE	FORTIFIED WINE	SPARKLING	VERMOUTH	OTHER	LIQUEUR	BRANDY	WHISKY	RUM	GIN & VODKA	OTHER SPIRITS
1998	40 250 000	-	8 245 482	22 365	105 797	40 296	91 260	114 311	1 644 445	4 367 618	404 612	81 673	8 056 329
1999	45 352 200	-	15 080 278	60 118	304 878	77 471	417 296	221 348	242 078	4 735 755	1 190 600	120 509	3 382 772
2000	46 428 500	-	7 753 414	79 893	110 804	123 218	100 320	123 858	488 954	4 935 085	698 435	95 710	311 310
2001	39 855 600	-	2 457 221	20 787	151 303	235 216	-	213 094	40 783	5 703 087	818 941	44 087	243 410
2002	42 834 700	-	31 426 953	23 283	121 996	822 167	900	101 449	24 169	5 700 000	757 918	58 904	2 465 985
2003	48 923 500	-	48 971 475	14 553	136 561	183 325	-	1 412 519	50 065	5 806 631	535 541	91 665	6 282 178
2004	80 000 000	-	2 305 544	33 492	315 672	116 956	22 860	145 062	37 708	6 100 000	388 128	142 140	4 848 176
2005	72 990 000	-	19 406 513	33 575	199 577	303 497	-	228 685	53 905	7 795 941	328 824	111 364	5 683 645
2006	86 457 900	-	18 765 375	32 807	273 183	153 998	-	247 670	102 857	8 972 157	329 632	107 578	5 259 325
2007	155 463 000	-	13 320 978	24 447	755 972	166 821	-	266 262	134 453	8 085 924	1 016 145	89 923	5 079 355
2008	221 822 000	-	19 594 384	10 265	610 776	240 937	25 000	371 837	50 832	9 306 276	787 658	82 928	1 684 464
2009	169 243 916	-	17 762 791	19 274	53 111	295 668	1 518	378 137	228 569	8 775 818	933 804	126 187	1 315 258
2010	23 676 066	-	10 440 519	16 178	133 022	93 694	-	360 743	88 000	12 580 000	736 773	133 545	3 093 049
2011	28 695 557	-	16 775 577	12 652	234 461	52 939	-	315 427	215 393	13 432 770	610 944	244 320	6 704 357
2012	31 527 725	-	17 787 803	13 007	317 916	98 587	11 880	531 224	177 186	15 330 969	625 034	199 368	3 278 569
2013	149 522 299	-	10 790 942	48 390	261 960	108 559	-	340 853	356 794	21 534 037	137 602	225 451	3 765 759
2014	77 077 703	-	15 417 953	6 953	408 385	69 290	17 636	242 105	356 291	11 208 090	344 233	432 668	5 022 046
2015	65 916 392	-	16 364 690	7 516	575 906	178 101	33 252	386 197	490 627	9 282 165	489 900	509 283	4 569 189

Figures based on various industry sources

* Includes concentrate component for use in alcoholic fruit beverages as well as for sweetening of wine.

9.2 IMPORTS TO SOUTH AFRICA - PACKAGED AND BULK

PRODUCT CATEGORY (litres)	2016	2017	2018	2019	2020	2021	2022	2023
Sparkling Wine	1 124 828	961 326	1 455 564	1 469 455	866 836	1 545 316	2 006 647	2 028 909
Still Wine Bottled (≤2 litres)	904 506*	1 007 858	993 418	1 680 891	576 221	820 276	932 323	1 117 930
Fortified Wine Bottled (≤2 litres)	22 048*	20 253	32 037	25 501	35 132	17 747	17 997	7 274
Still and Fortified Bag-in-Box (> 2 to ≤ 10 litres)		1 832	4 392	3 222	7 157	302	8 704	20 973
Still and Fortified Bulk (>10 litres)	1 280	109 382	15 019 217	32 171 457	2 907 159	1 188	73 097	48 815
Brandy	4 144 320	3 956 704	10 406 512	9 741 510	5 699 754	4 724 279	5 008 632	6 642 763
Ethyl Alcohol	8 990 905	15 415 252	12 968 867	3 227 898	13 269 838	8 829 357	34 430	304 134
Gin	770 237	1 606 927	3 709 881	6 925 217	2 451 257	2 776 190	3 341 349	1 483 145
Liqueur	2 216 655	2 258 617	2 423 942	2 214 461	1 495 730	4 534 823	8 755 066	4 814 298
Rum	1 104 271	1 348 229	1 161 123	887 655	625 683	1 179 065	1 370 330	1 513 565
Spirit Aperitifs, Spirit Coolers and Bitters			1 687 831	1 250 746	859 927	1 575 221	3 492 815	5 523 216
Unspecified Spirits	2 692 034	3 348 824	3 534 788	3 735 328	1 814 266	2 553 567	2 981 461	4 059 240
Vermouth	181 603	174 019	142 647	123 835	98 508	144 539	204 816	144 274
Vodka	1 754 783	1 981 819	2 364 134	1 748 403	906 102	1 648 027	2 178 094	1 420 330
Whisky	30 237 494	35 246 602	30 766 420	33 387 079	22 271 591	24 157 952	31 377 364	22 025 247
Beer	66 052 269	85 808 109	152 888 000	240 135 000	108 336 000	127 389 000	127 160 000	148 622 000

Source: Comtrade, Trade Map, SARS Customs

* Bag-in-Box included

10 LIQUOR CONSUMPTION IN SOUTH AFRICA

10.1 TOTAL (litres)

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	SPIRITS	RTD's	BEER	GRAND TOTAL	TOTAL % CHANGE
2002	337 400 630	26 996 400	7 040 009	371 437 039	98 925 750	241 158 768	2 290 500 000	3 002 021 558	-0.6
2003	296 473 391	30 157 200	7 324 936	333 955 527	99 677 250	240 643 269	2 351 000 000	3 025 276 046	0.8
2004	299 428 807	28 983 600	8 005 285	336 417 692	104 096 250	238 934 768	2 490 000 000	3 169 448 709	4.8
2005	293 985 618	28 447 200	8 256 847	330 689 665	109 635 750	246 151 271	2 549 000 000	3 235 476 685	2.1
2006	295 701 833	28 746 000	8 293 090	332 740 923	112 720 500	282 623 273	2 588 000 000	3 316 084 696	2.5
2007	312 129 717	29 037 600	9 232 824	350 400 141	116 916 750	318 819 279	2 678 000 000	3 464 136 170	4.5
2008	312 398 624	28 173 600	9 722 667	350 294 891	115 058 250	359 083 037	2 665 000 000	3 489 436 178	0.7
2009	296 531 496	27 586 800	8 504 249	332 622 545	109 935 000	374 548 539	2 650 000 000	3 467 106 085	-0.6
2010	304 403 901	26 496 000	8 916 899	339 816 800	110 398 500	390 858 293	2 700 000 000	3 541 073 593	2.1
2011	311 297 953	27 964 800	8 799 413	348 062 166	112 349 250	411 556 048	2 911 000 000	3 782 967 464	6.8
2012	320 199 826	29 037 600	8 481 898	357 719 324	113 800 500	438 395 806	2 996 000 000	3 905 915 630	3.3
2013	327 698 714	27 669 600	8 101 339	363 469 653	113 337 000	468 513 809	3 041 900 000	3 987 220 462	2.1
2014	354 154 817	28 576 800	8 035 969	390 767 586	114 518 250	464 925 561	3 056 350 000	4 026 561 397	1.0
2015	383 361 467	30 592 800	8 188 831	422 143 098	116 842 500	478 465 566	3 079 400 000	4 096 851 164	1.7
2016	395 772 167	29 894 400	8 919 453	434 586 020	121 153 500	483 010 070	2 975 000 000	4 013 749 590	-2.0
2017	406 909 430	30 970 800	9 192 367	447 072 597	110 528 212	515 611 747	3 012 799 970	4 086 012 526	1.8
2018	387 137 070	32 742 000	9 360 956	429 240 026	124 458 730	547 621 497	3 013 649 970	4 114 970 223	0.7
2019	364 862 776	31 370 064	11 638 102	407 870 942	137 920 584	541 437 948	3 202 875 108	4 290 104 582	4.3
2020	291 421 550	15 743 607	8 377 820	315 542 977	116 355 251	392 286 988	2 318 074 854	3 142 260 071	-26.8
2021	378 360 842	21 745 339	11 605 623	411 711 804	155 863 802	574 186 977	2 867 625 037	4 009 387 620	27.6
2022	432 130 443	27 634 967	15 068 165	474 833 575	165 225 618	661 227 840	3 189 025 130	4 490 312 163	12.0
2023	422 317 743	26 359 579	15 041 381	463 718 703	143 693 093	629 018 730	3 460 424 850	4 696 855 376	4.6

Figures based on various industry sources (SAWIS, IWSR & SALBA)

Notes: Still wine excludes the grape-based liquor and alcoholic fruit beverage component.

Wine categories are for RSA (around 94%) & Southern Africa Customs Union countries (Botswana, Lesotho, Namibia and Eswatini).

Wine categories only include imported products (mostly bottled) from 2019 onwards.

All other product categories include imported products.

Ready to drink (RTD) refers to both Alcoholic Fruit Beverages and Spirit Coolers, including cider.

10.2 SPIRITS (litres)

YEAR	BRANDY	GIN	CANE	VODKA	LIQUEURS	WHISKY	RUM	AGAVE	TOTAL
2001	42 441 750	6 691 500	3 744 000	15 025 500	5 953 500	19 649 250	4 077 000	328 500	97 911 000
2002	44 462 250	7 146 000	3 420 000	14 427 000	6 068 250	19 350 000	3 798 000	254 250	98 925 750
2003	45 033 750	7 465 500	3 147 750	13 655 250	6 441 750	19 374 750	4 250 250	308 250	99 677 250
2004	45 888 750	7 326 000	2 898 000	14 346 000	7 092 000	21 593 250	4 470 750	481 500	104 096 250
2005	48 534 750	6 855 750	2 668 500	13 950 000	7 656 750	24 723 000	4 551 750	695 250	109 635 750
2006	48 066 750	6 486 750	2 628 000	13 596 750	8 023 500	28 278 000	4 745 250	895 500	112 720 500
2007	46 662 750	6 169 500	2 450 250	14 262 750	8 442 000	32 877 000	5 096 250	956 250	116 916 750
2008	45 285 750	5 897 250	2 351 250	14 991 750	8 262 000	32 294 250	5 193 000	783 000	115 058 250
2009	42 705 000	5 388 750	2 121 750	15 516 000	7 758 000	30 672 000	4 954 500	819 000	109 935 000
2010	39 431 250	5 260 500	1 860 750	16 537 500	8 032 500	33 124 500	5 346 000	805 500	110 398 500
2011	37 089 000	5 071 500	1 791 000	18 060 750	9 141 750	35 246 250	5 109 750	839 250	112 349 250
2012	33 320 250	4 729 500	1 644 750	21 233 250	9 830 250	36 929 250	5 316 750	796 500	113 800 500
2013	30 350 250	4 664 250	1 471 500	21 960 000	10 093 500	38 592 000	5 382 000	823 500	113 337 000
2014	28 685 250	5 105 250	992 250	23 987 250	10 505 250	39 078 000	5 172 750	992 250	114 518 250
2015	28 467 000	5 931 000	834 750	26 633 250	10 435 500	38 119 500	5 393 250	1 028 250	116 842 500
2016	29 175 750	7 341 750	663 750	29 475 000	10 179 000	37 896 750	5 312 250	1 109 250	121 153 500
2017	30 273 305	8 922 970	598 500	24 224 273	6 735 661	31 865 592	6 735 661	1 172 250	110 528 212
2018	30 072 244	14 108 392	380 250	30 091 818	7 602 902	33 387 473	7 602 902	1 212 750	124 458 730
2019	30 467 953	26 475 907	353 250	26 240 565	10 463 130	32 241 650	10 463 130	1 215 000	137 920 584
2020	24 228 171	27 575 029	279 000	22 065 483	8 146 989	25 105 840	8 146 989	807 750	116 355 251
2021	27 383 146	37 019 796	191 250	29 447 729	14 488 232	31 835 167	14 488 232	1 010 250	155 863 802
2022	28 523 218	38 355 600	198 000	29 398 819	17 763 071	31 648 838	17 763 071	1 575 000	165 225 618
2023	26 881 600	33 366 978	155 250	24 393 046	14 667 104	27 782 262	14 667 104	1 779 750	143 693 093

Figures based on IWSR and SALBA

10.3 STILL WINE (litres)

YEAR	PERLé	STANDARD PRICED WINE	MEDIUM PRICED WINE	HIGH PRICED WINE	TOTAL WINE
2000		207 532 140	86 000 000	36 200 000	329 732 140
2001	40 300 000	173 605 875	86 000 000	37 500 000	337 405 875
2002	41 000 000	174 400 630	84 000 000	38 000 000	337 400 630
2003	42 200 000	132 273 391	82 000 000	40 000 000	296 473 391
2004	42 800 000	135 628 807	80 000 000	41 000 000	299 428 807
2005	43 000 000	128 985 618	79 000 000	43 000 000	293 985 618
2006	43 700 000	128 001 833	79 000 000	45 000 000	295 701 833
2007	44 200 000	139 029 717	81 000 000	47 900 000	312 129 717
2008	46 700 000	134 698 624	81 700 000	49 300 000	312 398 624
2009	49 800 000	113 631 496	85 000 000	48 100 000	296 531 496
2010	52 000 000	117 603 901	86 500 000	48 300 000	304 403 901
2011	54 200 958	117 594 531	89 001 572	50 500 892	311 297 953
2012	56 008 642	117 115 970	94 048 096	53 027 118	320 199 826
2013	56 923 823	113 559 096	101 542 496	55 673 299	327 698 714
2014	58 267 569	110 831 448	125 037 703	60 018 097	354 154 817
2015	57 605 394	112 736 124	151 014 142	62 005 807	383 361 467
2016	56 494 568	106 649 969	169 083 741	63 543 890	395 772 167
2017	66 028 989	102 272 848	172 859 757	65 747 836	406 909 430

Figures based on various industry sources

Notes: 2017 -prices per litre

High priced wine is classified as all wine selling at prices above R35 (per 750ml)

Medium priced wine is classified as wines selling in the R22 to R35 (per 750ml) price range and most of the boxes.

5L boxes selling for less than R125 are classified as standard price.

YEAR	LOW PRICE	BASIC	PREMIUM	SUPER PREMIUM	ULTRA PREMIUM	TOTAL WINE
*	<R35	>R35 - R55	>R55 - R80	>R80 - R120	>R120	
2018	190 960 814	127 115 327	27 076 038	22 969 791	19 015 100	387 137 070
2019	251 046 821	61 264 275	18 580 721	17 438 984	16 531 976	364 862 776

Source: SAWIS

Notes: *2018 -prices per litre

Price bracket	2020	2021	2022	2023
< R30	147 068 007	179 264 111	196 815 752	168 308 351
R30 - <R40	53 305 646	81 870 028	99 986 398	99 551 792
R40- <R50	28 165 198	34 402 774	43 887 609	58 412 378
R50 - <R60	16 688 654	22 609 581	22 497 429	22 002 412
R60 - <R70	10 708 096	11 383 900	15 014 321	16 473 330
R70 - <R80	7 285 154	10 593 343	10 337 996	9 726 132
R80 - <R90	5 183 969	8 045 710	8 617 311	8 424 692
R90 - <R100	5 183 969	8 500 780	8 539 443	8 598 091
R100 - <R120	6 479 962	9 261 715	11 482 139	13 311 638
R120 - <R150	5 183 969	5 986 845	6 780 321	7 858 175
R150 - <R200	3 628 779	3 294 215	4 193 042	5 415 148
>R200	2 540 145	3 147 840	3 978 681	4 235 604
TOTAL	291 421 550	378 360 842	432 130 443	422 317 743

Source: SAWIS

Wine categories only include imported products (mostly bottled) from 2019 onwards.

10.4a PER ADULT* CONSUMPTION IN SOUTH AFRICA

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS	TOTAL ALCOHOLIC PRODUCTS
	litres					LAA				
2001	10.39	0.88	0.19	11.46	8.81	74.73	0.60	0.28	0.46	6.89
2002	10.12	0.86	0.21	11.20	7.70	73.11	0.61	0.27	0.44	6.70
2003	8.72	0.94	0.22	9.89	7.53	73.59	0.61	0.26	0.43	6.55
2004	8.64	0.89	0.23	9.77	7.34	76.47	0.61	0.29	0.43	6.70
2005	8.34	0.86	0.24	9.43	7.43	76.89	0.63	0.32	0.42	6.72
2006	8.25	0.85	0.23	9.33	8.38	76.77	0.61	0.36	0.41	6.77
2007	8.56	0.85	0.26	9.67	9.30	78.15	0.59	0.41	0.41	6.95
2008	8.43	0.81	0.27	9.51	10.31	76.52	0.56	0.40	0.41	6.85
2009	7.87	0.78	0.23	8.88	10.58	74.83	0.52	0.37	0.39	6.63
2010	7.94	0.74	0.24	8.91	10.85	74.95	0.47	0.40	0.40	6.63
2011	7.98	0.76	0.23	8.97	11.23	79.42	0.44	0.41	0.41	6.87
2012	8.08	0.78	0.22	9.07	11.76	80.38	0.38	0.43	0.44	6.95
2013	8.13	0.73	0.20	9.07	12.37	80.31	0.34	0.44	0.44	6.95
2014	8.64	0.74	0.20	9.59	12.07	79.37	0.32	0.44	0.46	6.94
2015	9.21	0.78	0.20	10.19	12.23	78.68	0.31	0.42	0.49	6.99
2016	9.35	0.75	0.21	10.32	12.14	74.80	0.32	0.41	0.53	6.83
2017	9.47	0.77	0.22	10.45	12.76	74.56	0.32	0.34	0.48	6.76
2018	8.87	0.80	0.22	9.88	13.34	73.42	0.32	0.35	0.60	6.79
2019	8.22	0.75	0.26	9.23	12.97	76.72	0.31	0.33	0.72	6.96
2020	6.45	0.37	0.19	7.01	9.24	54.61	0.25	0.25	0.63	5.16
2021	8.27	0.51	0.26	9.04	13.36	66.71	0.27	0.32	0.89	6.56
2022	9.32	0.63	0.33	10.28	15.17	73.16	0.28	0.31	0.94	7.18
2023	8.97	0.60	0.32	9.88	14.21	78.15	0.26	0.27	0.79	7.11

Figures based on various industry sources

Note: Mid-year total population estimates - Source StatsSA

* 15 years and older (measure used by the WHO)

10.4b PER CAPITA CONSUMPTION IN SOUTH AFRICA

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS	TOTAL ALCOHOLIC PRODUCTS
	litres					LAA				
2001	6.99	0.60	0.13	8.17	5.93	50.31	0.40	0.19	0.31	4.64
2002	6.85	0.58	0.14	8.02	5.21	49.44	0.41	0.18	0.30	4.53
2003	5.96	0.64	0.15	7.14	5.14	50.26	0.41	0.18	0.29	4.47
2004	5.95	0.61	0.16	7.12	5.05	52.67	0.42	0.20	0.30	4.61
2005	5.78	0.60	0.16	6.92	5.15	53.32	0.44	0.22	0.29	4.66
2006	5.75	0.59	0.16	6.88	5.84	53.51	0.43	0.25	0.29	4.72
2007	5.99	0.59	0.18	7.15	6.51	54.68	0.41	0.29	0.29	4.86
2008	5.92	0.57	0.19	7.06	7.24	53.70	0.39	0.28	0.29	4.81
2009	5.54	0.55	0.16	6.61	7.44	52.64	0.36	0.26	0.28	4.66
2010	5.60	0.52	0.17	6.65	7.65	52.84	0.33	0.28	0.28	4.67
2011	5.64	0.54	0.16	6.71	7.93	56.10	0.31	0.29	0.29	4.86
2012	5.71	0.55	0.15	6.79	8.32	56.85	0.27	0.30	0.31	4.92
2013	5.76	0.52	0.14	6.79	8.75	56.83	0.24	0.31	0.31	4.92
2014	6.12	0.53	0.14	7.19	8.55	56.21	0.23	0.31	0.33	4.91
2015	6.53	0.55	0.14	7.65	8.67	55.78	0.22	0.30	0.35	4.96
2016	6.64	0.53	0.15	7.76	8.62	53.11	0.22	0.29	0.37	4.85
2017	6.73	0.54	0.15	7.87	9.07	53.00	0.23	0.24	0.34	4.80
2018	6.31	0.57	0.15	7.44	9.50	52.25	0.22	0.25	0.42	4.83
2019	5.86	0.54	0.19	6.97	9.25	54.72	0.22	0.24	0.51	4.96
2020	4.62	0.27	0.13	5.32	6.61	39.06	0.18	0.18	0.45	3.69
2021	5.93	0.36	0.18	6.87	9.58	47.82	0.20	0.23	0.64	4.70
2022	6.70	0.46	0.24	7.83	10.91	52.62	0.20	0.22	0.68	5.16
2023	6.48	0.43	0.23	7.57	10.26	56.46	0.19	0.19	0.57	5.14

10.5 MARKET SHARE FOR ALCOHOLIC BEVERAGES (based on alcohol content)

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS
	%							
2001	17.3	2.3	0.3	6.4	54.3	8.7	4.0	6.7
2002	17.4	2.3	0.4	5.7	54.6	9.1	4.0	6.5
2003	15.3	2.6	0.4	5.8	56.2	9.3	4.0	6.5
2004	14.8	2.4	0.4	5.5	57.1	9.0	4.3	6.5
2005	14.3	2.3	0.4	5.5	57.2	9.4	4.8	6.2
2006	14.0	2.3	0.4	6.2	56.7	9.1	5.3	6.0
2007	14.2	2.2	0.4	6.7	56.2	8.4	5.9	5.9
2008	14.1	2.1	0.4	7.5	55.8	8.2	5.8	6.0
2009	13.7	2.1	0.4	8.0	56.5	7.8	5.6	5.9
2010	13.8	2.0	0.4	8.2	56.5	7.1	6.0	6.0
2011	13.4	2.0	0.4	8.2	57.8	6.3	6.0	6.0
2012	13.4	2.0	0.4	8.5	57.8	5.5	6.1	6.4
2013	13.5	1.9	0.3	8.9	57.8	5.0	6.3	6.4
2014	14.3	1.9	0.3	8.7	57.2	4.6	6.3	6.6
2015	15.1	2.0	0.3	8.7	56.3	4.5	6.0	7.0
2016	15.7	2.0	0.4	8.9	54.7	4.6	6.0	7.7
2017	16.1	2.0	0.4	9.4	55.2	4.8	5.0	7.1
2018	15.0	2.1	0.4	9.8	54.1	4.6	5.2	8.8
2019	13.6	1.9	0.4	9.3	55.1	4.5	4.8	10.3
2020	14.4	1.3	0.4	9.0	52.9	4.8	4.9	12.3
2021	14.5	1.4	0.4	10.2	50.9	4.2	4.9	13.6
2022	14.9	1.6	0.5	10.6	51.0	3.9	4.4	13.1
2023	14.5	1.5	0.5	10.0	54.9	3.7	3.8	11.1

Figures based on various industry sources

11 TAXES

11.1 EXCISE DUTY

WINE (R/litre)	DATE ADJUSTED								
	Product	24.2.16	22.2.17	21.2.18	20.2.19	26.2.20	24.2.21	23.2.22	22.2.23
Sparkling wine	10.53	11.46	12.43	13.55	14.36	15.51	16.52	16.64	17.83
Still wine	3.31	3.61	3.91	4.20	4.39	4.74	4.96	5.20	5.57
Fortified wine	5.82	6.17	6.54	7.03	7.34	7.92	8.36	8.77	9.40

SPIRITS (R/LAA)	DATE ADJUSTED								
	Product	24.2.16	22.2.17	21.2.18	20.2.19	26.2.20	24.2.21	23.2.22	22.2.23
Potstill & Vintage Brandy	149.23	149.23	171.07	183.73	191.82	207.17	220.63	231.51	246.95
Other Brandy	161.47	175.19	190.08	204.15	213.13	230.18	245.15	257.23	274.39
Wine spirit	161.47	175.19	190.08	204.15	213.13	230.18	245.15	257.23	274.39
Cane spirit	161.47	175.19	190.08	204.15	213.13	230.18	245.15	257.23	274.39
Grain spirit	161.47	175.19	190.08	204.15	213.13	230.18	245.15	257.23	274.39
Liqueur	161.47	175.19	190.08	204.15	213.13	230.18	245.15	257.23	274.39

BEER	DATE ADJUSTED								
	Product	24.2.16	22.2.17	21.2.18	20.2.19	26.2.20	24.2.21	23.2.22	22.2.23
Malt beer (R/LAA)	79.26	86.39	95.03	102.07	106.56	115.08	121.41	127.40	135.89
Traditional beer (cent/litre)	7.82	7.82	7.82	7.82	7.82	7.82	7.82	7.82	7.82

OTHER (R/LAA)	DATE ADJUSTED								
	Product	24.2.16	22.2.17	21.2.18	20.2.19	26.2.20	24.2.21	23.2.22	22.2.23
Cider and alcoholic fruit beverages	79.26	86.39	95.03	102.07	106.56	115.08	121.41	127.40	135.89

11.2 VALUE ADDED TAX (VAT)

30/9/1992 - 6/4/1993	10%
7/4/1993 - 31/3/2017	14%
1/4/2018	15%

11.3 ESTIMATED STATE REVENUE FROM WINE PRODUCTS (Domestic sales)

MILLION RAND

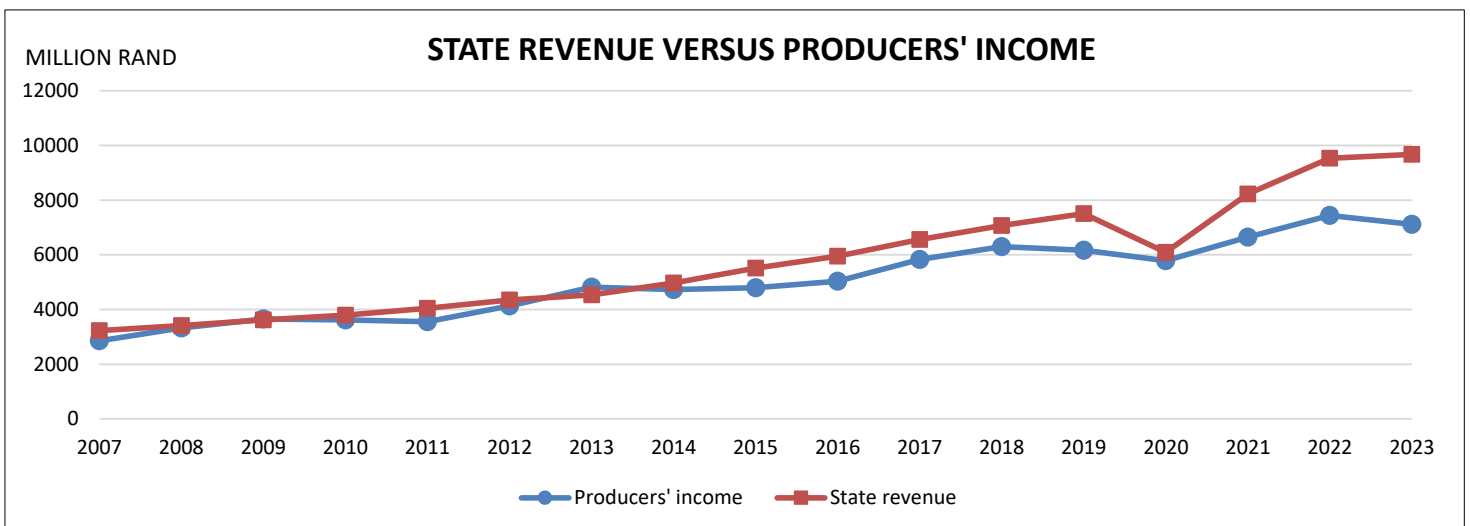
YEAR	EXCISE DUTY			VAT			TOTAL INCOME	% CHANGE
	WINE	BRANDY	SUB-TOTAL	WINE	BRANDY	SUB-TOTAL		
2007	674.63	1 224.16	1 898.79	836.82	490.47	1 327.29	3 226.08	
2008	725.34	1 318.70	2 044.04	842.09	523.83	1 365.92	3 409.96	5.7
2009	742.14	1 426.27	2 168.41	897.50	548.20	1 445.70	3 614.11	6.0
2010	817.68	1 433.92	2 251.60	995.51	539.79	1 535.30	3 786.90	4.8
2011	904.63	1 483.67	2 388.30	1 110.77	547.62	1 658.39	4 046.69	6.9
2012	997.65	1 599.55	2 597.20	1 211.69	543.86	1 755.55	4 352.75	7.6
2013	1 086.06	1 602.61	2 688.67	1 317.41	531.50	1 848.91	4 537.58	4.2
2014	1 238.52	1 696.51	2 935.03	1 494.50	540.21	2 034.71	4 969.74	9.5
2015	1 423.80	1 826.70	3 250.50	1 697.35	560.75	2 258.10	5 508.60	10.8
2016	1 577.91	2 010.38	3 588.29	1 820.94	536.71	2 357.65	5 945.94	7.9
2017	1 765.38	2 246.75	4 012.13	1 966.52	584.17	2 550.69	6 562.82	10.4
2018	1 844.20	2 433.35	4 277.55	2 125.92	671.15	2 797.07	7 074.62	7.8
2019	1 910.65	2 647.86	4 558.51	2 218.15	731.84	2 949.99	7 508.50	6.1
2020	1 515.20	2 198.21	3 713.41	1 769.58	603.52	2 373.10	6 086.51	-18.9
2021	2 145.66	2 683.22	4 828.88	2 625.61	767.76	3 393.37	8 222.25	35.1
2022	2 623.32	2 976.69	5 600.01	3 070.82	863.84	3 934.66	9 534.67	16.0
2023	2 677.51	2 943.61	5 621.12	3 189.45	860.52	4 049.97	9 671.09	1.4

Figures based on various industry sources and SALBA data

11.4 STATE REVENUE FROM WINE PRODUCTS VERSUS PRODUCERS' INCOME

MILLION RAND

YEAR	PRODUCERS' INCOME	INDEX	STATE REVENUE	INDEX
2007	2 852.5	59.5	3 226.1	58.6
2008	3 319.9	69.3	3 410.0	61.9
2009	3 648.9	76.1	3 614.1	65.6
2010	3 619.4	75.5	3 786.9	68.7
2011	3 553.5	74.1	4 046.7	73.5
2012	4 131.4	86.2	4 352.8	79.0
2013	4 820.7	100.6	4 537.6	82.4
2014	4 727.0	98.6	4 969.7	90.2
2015	4 792.9	100.0	5 508.6	100.0
2016	5 030.1	104.9	5 945.9	107.9
2017	5 827.4	121.6	6 562.8	119.1
2018	6 298.0	131.4	7 074.6	128.4
2019	6 161.2	128.5	7 508.5	136.3
2020	5 784.7	120.7	6 086.5	110.5
2021	6 649.3	138.7	8 222.3	149.3
2022	7 437.3	155.2	9 534.7	173.1
2023	7 109.4	148.3	9 671.1	175.6



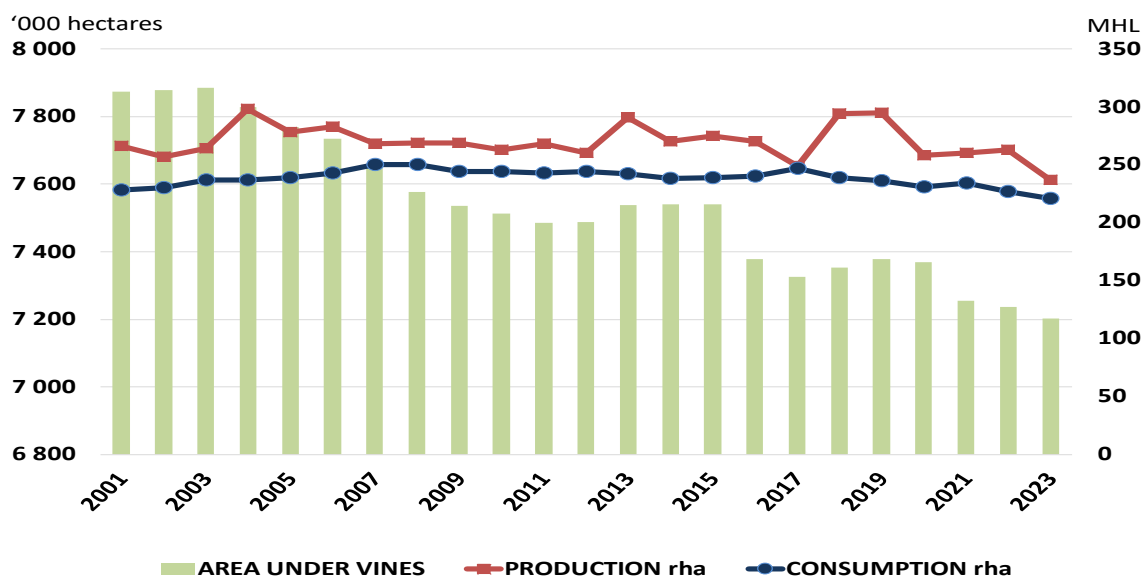
12 INTERNATIONAL COMPARISONS

12.1 AREA UNDER VINES AND PRODUCTION - 2023

COUNTRY	AREA UNDER VINES - BEARING (WINE AND TABLE GRAPES)			TOTAL PRODUCTION (litres)		
	HECTARES	% OF TOTAL WORLD SURFACE AREA	RANK	WINE PRODUCTION	% OF TOTAL WORLD PRODUCTION	RANK
Spain	945 000	13.1	1	2 832 600 000	11.9	3
France	792 000	11.0	2	4 802 900 000	20.2	1
China	756 000	10.5	3	316 700 000	1.3	15
Italy	720 000	10.0	4	3 829 100 000	16.1	2
USA	392 000	5.4	6	2 428 800 000	10.2	4
Argentina	205 000	2.8	7	881 300 000	3.7	8
Romania	187 000	2.6	8	459 000 000	1.9	11
Portugal	182 000	2.5	9	752 100 000	3.2	10
Chile	172 000	2.4	11	1 103 000 000	4.6	5
Australia	159 000	2.2	13	964 000 000	4.1	6
South Africa	122 000	1.7	14	930 600 000	3.9	7
Germany	104 000	1.4	18	859 600 000	3.6	9
New Zealand	42 000	0.5	28	360 700 000	1.5	13

Source: OIV

12.2 GLOBAL AREA UNDER VINES, PRODUCTION & CONSUMPTION



Source: OIV

12.3 PER CAPITA CONSUMPTION DURING 2023 (+15 years)

WINE	
COUNTRY	LITRES
Portugal	61.7
Italy	42.1
France	45.8
Switzerland	31.8
Austria	30.1
Germany	26.6
Australia	25.5
Spain	24.0
Argentina	22.4
New Zealand	21.5
Belgium	21.4
USA	21.1
South Africa	10.6

Source: OIV